



D.R. Horton

D.R. HORTON AMERICA'S BUILDER

Home for every stage in life.SM

D-R-HORTON
America's Builder

Express
HOMES

EMERALD
HOMES

FREEDOM
HOMES



WHO IS D.R. HORTON?



Over 40 years ago, Donald R. Horton had a vision of livable and affordable new homes built with unmatched efficiencies and uncompromising quality. He also dreamed of a business that would grow by making customers' dreams a reality.

That philosophy of creating value every step of the way has been the company's signature focus for over four decades. As the company grew from a local homebuilder to ultimately the largest homebuilder in the United States, that philosophy has never wavered.

Today, D.R. Horton continues to demonstrate its leadership in residential development through design innovation, superior craftsmanship, and responsiveness to the needs of its customers.

The simple vision that began over 40 years ago represents years of value and security when you choose America's Builder to make your dreams come true.

D·R·HORTON®
America's Builder

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AN INDUSTRY STANDARD SINCE 1978

You want the best for your family. So do we. That's why D.R. Horton has been giving America's homeowners quality, value and peace of mind since 1978

THE TIMELINE

1978

D.R. Horton broke ground on our first home in Fort Worth.

1992

The company completes its initial public offering of stock.

2002

D.R. Horton becomes the nation's largest homebuilder by volume.

VALUE

Your home says a lot about what you value in life. It's a refuge for you to relax, entertain, learn, grow, or just be. Which is why we build your home using only the finest materials, latest designs, and the kind of warranty that can only come from America's Builder.

TRUST

When you're making the biggest investment of your life, you need to know that you can count on your builder. You're not just a customer. You're family. And we'll take care of you like family.

TRADITION

You're buying more than just a house. You're investing in a place to call home as you grow through life's stages, and one day retire. Which is why since 1978, D.R. Horton has stood by its promise to deliver you top-quality homes at affordable prices. Or, what we like to call, the American Dream.



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#1 Builder Since 2002

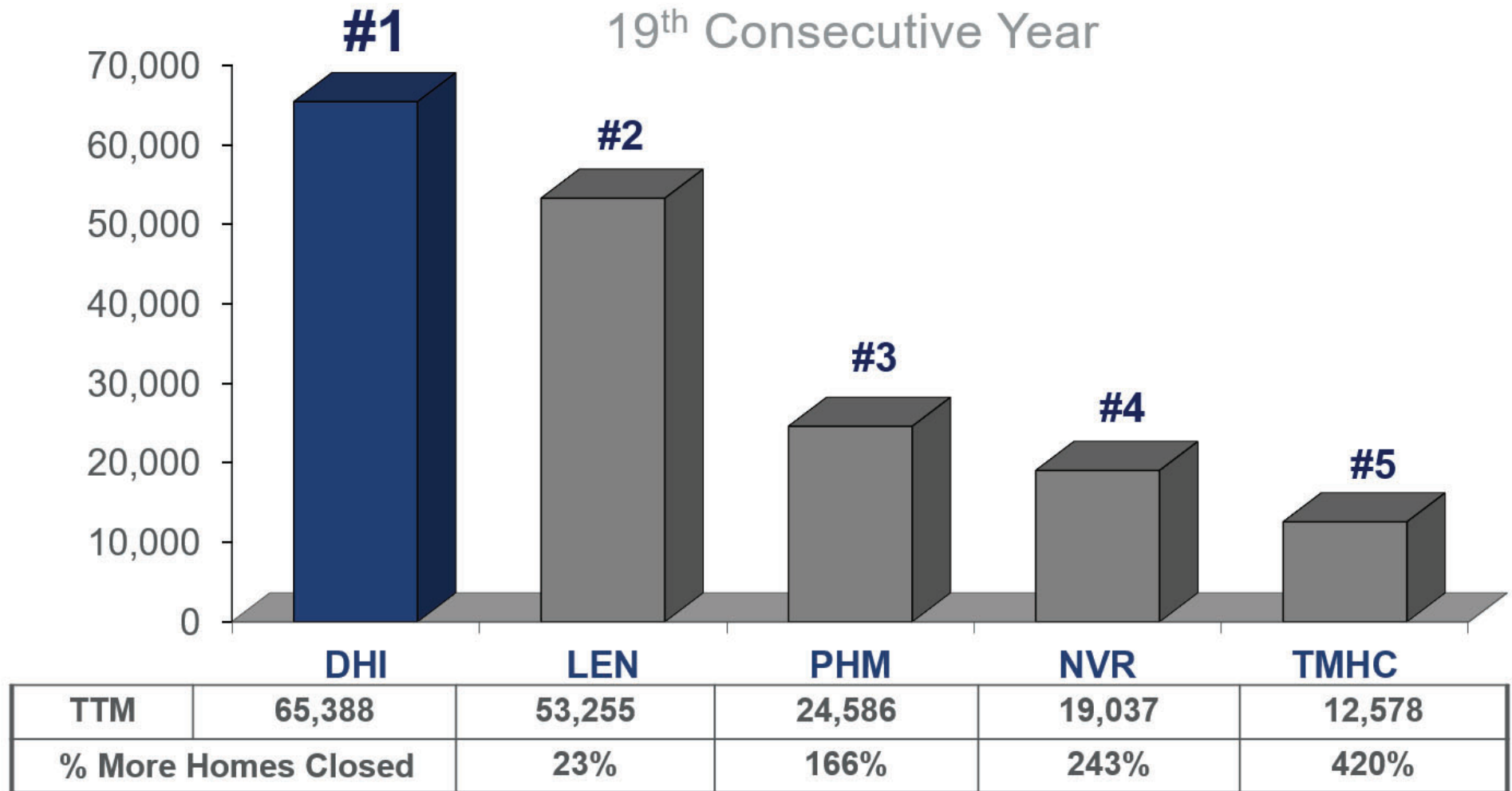
**Do Business
with the Best &
Biggest!**



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Largest Builder in America 19 Years in a Row



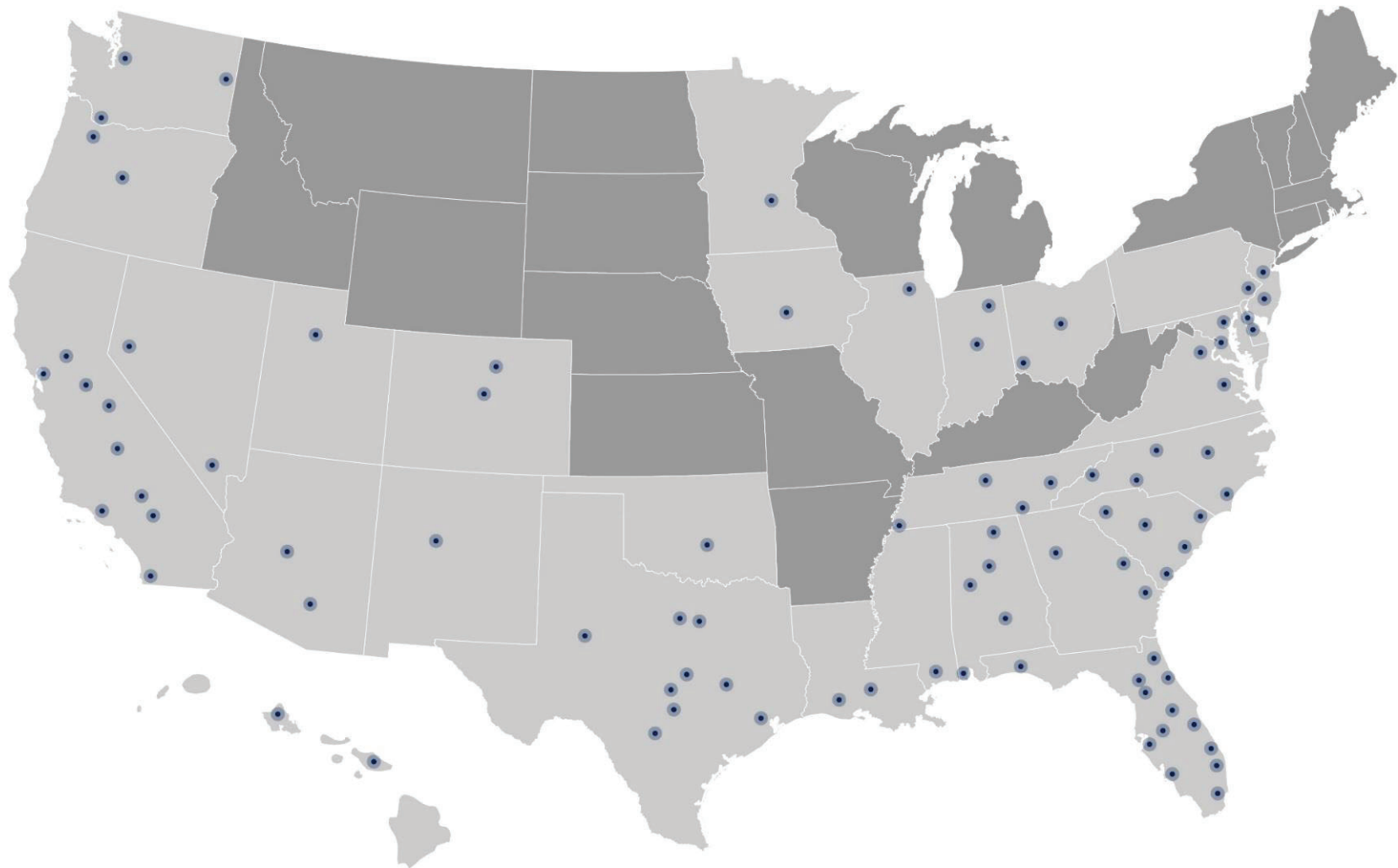
TTM closings for the period ended 9/30/20 for DHI, PHM, NVR & TMHC and period ended 8/31/20 for LEN
18th consecutive year based on closings volume for calendar years 2002 - 2019



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As of 9/21/20

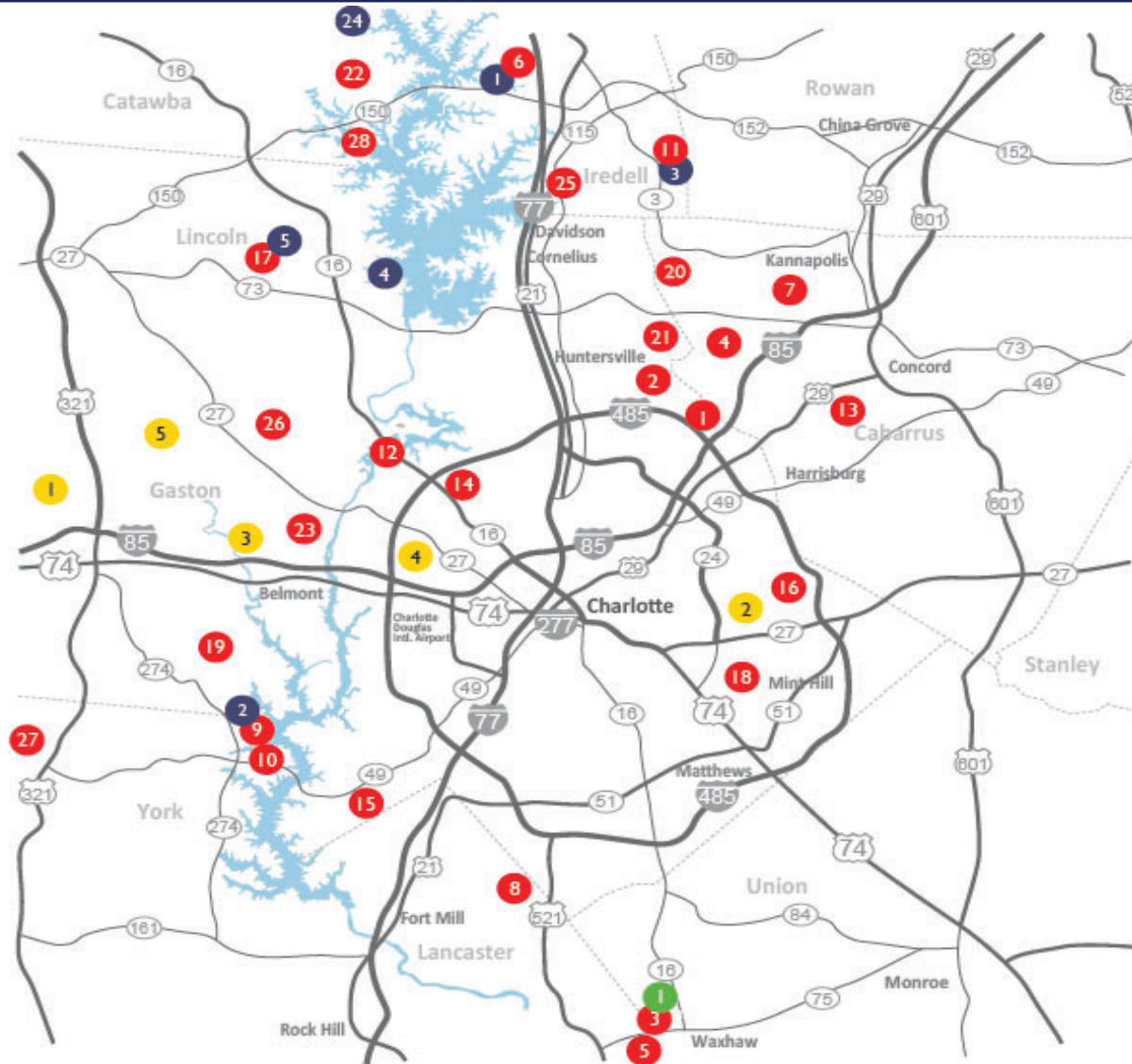
D.R. Horton is currently in 88 markets across 29 states



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Charlotte Area Communities



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LOCATION, LOCATION, LOCATION!

At D.R. Horton we understand Real Estate is local and choosing the right home, community and location is key.

Get out and enjoy all your City/Town has to offer!

With over 30 communities throughout Charlotte and the surrounding areas we are able to provide our Customers with options conveniently located near shopping, dining and interstates for easy access and entertainment.

Looking just to get outside? Features often found in our new home communities may include amenities such as children's playground, pool & cabana, walking trails and more!

Want to stay home and enjoy all the comforts of your new home...

With several floorplans and interior feature options to choose from we are confident we can help our customers find a place to call home.



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New Home Plans



New Home Plans



New Home Plans



New Home Plans



New Home Plans



New Home Plans



New Home Plans



We Have Inventory!

US:

D.R. Horton builds inventory homes & then finds buyers

THEM:

Other builders find a buyer & then build as people buy

The D.R. Horton Charlotte Division closed 1810 homes in 2020 helping customers achieve the American Dream of Homeownership.

73% of our sales are inventory homes

Offering both Inventory and Presale Opportunities allows us to serve all buyers timeframes as well as provide a completed community sooner than later benefiting our homeowners, community and the surrounding area.



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We look forward to
working together as we
create a beautiful
community and build
new homes everyone
will be proud of
Thank you!

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Home for every stage in life.SM

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