



Gaston County

Gaston County
Board of Commissioners
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Finance Board Action

File #: 20-553

Commissioner Worley - Finance - To Approve the Award for Purchase of \$2,842,597.29 for Vehicles, and the Expenditure of \$239,718.34 for Equipment, Decals, Tag/Tax and Title Fees (**Totaling \$3,082,315.63**)

STAFF CONTACT

Tiffany Murray - Finance Director

BUDGET IMPACT

Funds are included in the current budget for debt payments relative to the \$2,842,597.29 Vehicles cost. Thirty-six months of financing are expected. The \$239,718.34 for Equipment, Decals, Tag/Tax and Title Fees were included in the FY21 adopted budget and will not be financed.

BUDGET ORDINANCE IMPACT

N/A

BACKGROUND

Replacement and new vehicles were approved with the adoption of the FY 20/21 Budget Ordinance. Exception is one (1) vehicle was added for EDC originally budgeted to be replaced with a new lease. The decision was made to purchase the EDC vehicle instead of leasing going forward.

DHHS-Social Services Vehicles: (9) Midsize Sedans and (1) Minivan - a formal bid was conducted per Uniform Guidance (UG) requirements since these vehicles will involve federal reimbursement.

Legal ad was posted in The Gazette on 10/19/20, posted on the County website, posted on the HUB site as an affirmative step to solicit quotes from M/WBE dealers, and Bid Requests were sent to 16 potential bidders. Two addenda were issued.

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DO NOT TYPE BELOW THIS LINE

I, Donna S. Buff, Clerk to the County Commission, do hereby certify that the above is a true and correct copy of action taken by the Board of Commissioners as follows:

NO.	DATE	M1	M2	CBrown	AFraley	BHovis	KJohnson	TKelgher	TPhillbeck	RVorley	Vote
2020-338	12/29/2020	TK	AF	A	A	A	A	A	AB	A	U

DISTRIBUTION:

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A=AYE, N=NAY, AB=ABSENT, ABS=ABSTAIN, U=UNANIMOUS

Commissioner Worley - Finance - To Approve the Award for Purchase of \$2,842,597.29 for Vehicles, and the Expenditure of \$239,718.34 for Equipment, Decals, Tag/Tax and Title Fees (Totaling \$3,082,315.63)
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Bids were received on 11/2/20 from five (5) bidders (Parks Chevrolet, Modern Nissan, Nissan of Clinton, Fleet Vehicle Source, Ilderton Dodge) and publicly opened. The low bidder on the Sedans asked to withdraw his bid due to not meeting the specification per the addendum. Therefore, the award is recommended to the next low Sedans bidder and the low Minivan bidder whose bids meet specifications and are considered responsive.

Modern Nissan	Nissan Altima	\$20,499 each
Ilderton Dodge	Chrysler Voyager	\$24,858 each

Balance of Vehicles: County Police, A/C/E, Sheriff, Emergency Management, Public Works, Building Services, EDC, and Environmental Health are quoted per the NC Sheriff's (NCSA) Contract; Ambulances are quoted per HGAC contract; Landfill heavy equipment is quoted per Sourcewell contract and NC Sheriff's (NCSA) contract. Utilizing these already competitively bid Group Purchasing Programs is allowed by G.S.143-129(e)(3) thus leveraging the cost benefits of state-wide quantity bidding.

Total Costs with Breakdown

Refer to the attached "**Chart for Finance Package**" where costs are shown two ways: as unit pricing with extensions, plus as breakdown between Vehicles, Equipment, Decals and Tag/Tax/Title costs. Chart includes vehicle descriptions by department, vendors and models, bid and contract designations.

Recommendation

Award Recommended for Vehicles = \$2,842,597.29

Total Cost of Vehicles plus Equipment, Decals and Tag/Tax/Title = \$3,082,315.63

POLICY IMPACT

N/A

ATTACHMENTS

Chart for Finance Package

Chart for Finance Package - Vehicles 2021

11/6/20 version

Version for BA including Contract #'s

	<u>Unit Cost</u>	<u>Quantity</u>	<u>Extended</u>	<u>Vendor / Model</u>	<u>Rounded</u>	<u>Vehicles Loan Package</u>	<u>Total TTT</u>	<u>Total Equip/Decal</u>	<u>Total Extended</u>
Spec #1									
Police Interceptor Utility AWD - County Police	\$ 40,546.65			NCSA contract 21-07-0915		\$ 486,559.80	\$ 14,668.79	\$ 101,700.00	\$ 602,928.59
Console / computer stand	inc below			Ford Interceptor Utility					
Emergency Lights & equipment	\$ 7,950.00			Four Seasons Ford					
Decals	\$ 525.00								
Tag, tax and title	\$ 1,222.40								
Total	\$ 50,244.05	12	\$ 602,928.59		\$ 602,929.00				
Spec #2									
3/4 Ton 4x2 Extended Cab & Chassis - ACE	\$ 29,874.80			NCSA contract 21-07-0915		\$ 49,599.80	\$ 902.24	\$ 2,700.00	\$ 53,202.04
SWAB animal box (new)	\$ 18,875.00			Ford F250		inc Box+freight			
Transport cost from SWAB to dealer	\$ 850.00			Piedmont Truck Center					
Console / computer stand	inc below								
Emergency Lights & equipment	\$ 1,900.00								
Decals	\$ 800.00								
Tag, tax and title	\$ 902.24								
Total	\$ 53,202.04	1	\$ 53,202.04		\$ 53,203.00				
Spec #3									
Police Interceptor Utility AWD - Sheriff's Office	\$ 40,546.65			NCSA contract 21-07-0915		\$ 283,826.55	\$ 8,556.80	\$ 58,975.00	\$ 351,358.35
Console / computer stand	inc below			Ford Interceptor Utility					
Emergency Lights & equipment	\$ 7,950.00			Four Seasons Ford					
Decals	\$ 475.00								
Tag, tax and title	\$ 1,222.40								
Total	\$ 50,194.05	7	\$ 351,358.35		\$ 351,359.00				
Spec #4									
Transit Van - Sheriff's Office (reuse existing Van Cell)	\$ 34,036.70			NCSA contract 21-07-0915		\$ 34,036.70	\$ 1,027.10	\$ 8,425.00	\$ 43,488.80
Console / computer stand	inc below			Ford Transit 350 Low Roof					
Emergency Lights & equipment	\$ 7,950.00			Piedmont Truck Center					
Decals	\$ 475.00								
Tag, tax and title	\$ 1,027.10								
Total	\$ 43,488.80	1	\$ 43,488.80		\$ 43,489.00				
Spec #5									
Full Size SUV - Emergency Management	\$ 36,732.60			NCSA contract 21-07-0915		\$ 36,732.60	\$ 1,107.98	\$ 7,025.00	\$ 44,865.58
Console / computer stand	inc below			Chevy Tahoe					
Emergency Lights & equipment	\$ 6,500.00			Modern Chevrolet					
Decals	\$ 525.00								
Tag, tax and title	\$ 1,107.98								
Total	\$ 44,865.58	1	\$ 44,865.58		\$ 44,866.00				

Spec #6										
Extended Cab 4x4 Truck - Public Works - Admin	\$ 32,477.81			NCSA contract 21-07-0915	\$ 32,477.81	\$ 980.33	\$ 40.00	\$ 33,498.14		
Decals	\$ 40.00			Ford F-150						
Tag, tax and title	\$ 980.33			Four Season Ford						
Total	\$ 33,498.14	1	\$ 33,498.14		\$ 33,499.00					
Spec #7										
Full Size Van with Bin Package - Public Works - Facilities	\$ 40,636.60			NCSA contract 21-07-0915	\$ 40,636.60	\$ 1,225.10	\$ 1,540.00	\$ 43,401.70		
Equipment including bin accessories	\$ 1,500.00			Ford Transit 250 Medium Roof						
Decals	\$ 40.00			Piedmont Truck Center						
Tag, tax and title	\$ 1,225.10									
Total	\$ 43,401.70	1	\$ 43,401.70		\$ 43,402.00					
Spec #8										
Extended Cab 4x4 Truck - Building Services	\$ 32,477.81			NCSA contract 21-07-0915	\$ 32,477.81	\$ 980.33	\$ 40.00	\$ 33,498.14		
Decals	\$ 40.00			Ford F-150						
Tag, tax and title	\$ 980.33			Four Season Ford						
Total	\$ 33,498.14	1	\$ 33,498.14		\$ 33,499.00					
Spec #9										
Full Size 4x4 SUV - Building Services	\$ 28,514.29			NCSA contract 21-07-0915	\$ 28,514.29	\$ 861.43	\$ 40.00	\$ 29,415.72		
Decals	\$ 40.00			Ford Explorer						
Tag, tax and title	\$ 861.43			Four Seasons Ford						
Total	\$ 29,415.72	1	\$ 29,415.72		\$ 29,416.00					
Spec #10										
Full Size 4x4 SUV - EDC	\$ 36,732.60			NCSA contract 21-07-0915	\$ 36,732.60	\$ 1,107.98	\$ 40.00	\$ 37,880.58		
Decals	\$ 40.00			Chevy Tahoe						
Tag, tax and title	\$ 1,107.98			Modern Chevrolet						
Total	\$ 37,880.58	1	\$ 37,880.58		\$ 37,881.00					
Spec #11										
Hybrid car - Environmental Health	\$ 26,010.09			NCSA contract 21-07-0915	\$ 26,010.09	\$ 786.30	\$ 40.00	\$ 26,836.39		
Decals	\$ 40.00			Toyota Camry						
Tag, tax and title	\$ 786.30			Modern Toyota						
Total	\$ 26,836.39	1	\$ 26,836.39		\$ 26,837.00					
Spec #12										
Extended Cab 4x4 Truck - Environmental Health	\$ 32,477.81			NCSA contract 21-07-0915	\$ 32,477.81	\$ 980.33	\$ 40.00	\$ 33,498.14		
Decals	\$ 40.00			Ford F-150						
Tag, tax and title	\$ 980.33			Four Season Ford						
Total	\$ 33,498.14	1	\$ 33,498.14		\$ 33,499.00					

Spec DSS-01										
Mid-Size Sedan - DHHS Social Services	\$ 20,499.00				Bid per Uniform Guidance	\$ 184,491.00	\$ 5,588.73	\$ 360.00	\$ 190,439.73	
Decals	\$ 40.00				Nissan Altima					
Tag, tax and title	\$ 620.97				Modern Nissan					
Total	\$ 21,159.97	9	\$ 190,439.73			\$ 190,440.00				
Spec DSS-02										
Minivan 7-passenger - DHHS Social Services	\$ 24,858.00				Bid per Uniform Guidance	\$ 24,858.00	\$ 751.74	\$ 40.00	\$ 25,649.74	
Decals	\$ 40.00				Chrysler Voyager					
Tag, tax and title	\$ 751.74				Ilderton Dodge					
Total	\$ 25,649.74	1	\$ 25,649.74			\$ 25,650.00				
TOTAL - Vehicles, Equipment, Decals, Tag, Tax & Title		39	\$ 1,549,961.65			\$ 1,549,969.00	\$ 1,329,431.46	\$ 39,525.19	\$ 181,005.00	\$ 1,549,961.65

Tag/Tax/Title figured as Vehicle cost x .03 (road use tax) plus \$6.00 each

AMBULANCES and HEAVY EQUIPMENT	Unit Cost	Quantity	Extended	Vendor / Model	Rounded	Vehicles Loan Package	Total TTT	Total Equip/Decal	Total Extended
SUV QRV - GEMS	\$ 95,895.00			HGAC contract AM10-18		\$ 95,895.00	\$ 2,882.85	\$ -	\$ 98,777.85
(Decals and Equipment included in above price)	\$ -			Type 2 Transit					
Tag, Tax & Title	\$ 2,882.85			AEV/Northwestern					
TOTAL - SUV QRV - GEMS	\$ 98,777.85	1	\$ 98,777.85		\$ 98,778.00				
Type 1 QRV/Ambulance - GEMS	\$ 336,525.00			HGAC contract AM10-18		\$ 336,525.00	\$ 10,101.75	\$ -	\$ 346,626.75
(Decals and Equipment included in above price)	\$ -			Type 1 AEV Ambulance					
Tag, Tax & Title	\$ 10,101.75			AEV/Northwestern					
TOTAL - Transit Van - GEMS	\$ 346,626.75	1	\$ 346,626.75		\$ 346,627.00				
Type 2 BLS Ambulance - Rescue	\$ 196,585.00			HGAC contract AM10-18		\$ 196,585.00	\$ 5,903.55	\$ -	\$ 202,488.55
(Decals and Equipment included in above price)	\$ -			Ford T-350 Transit					
Tag, Tax & Title	\$ 5,903.55			AEV/Northwestern					
TOTAL - Transit Van - Rescue	\$ 202,488.55	1	\$ 202,488.55		\$ 202,489.00				
Rubber Tire Wheel Loader - Landfill	\$ 181,274.83			Sourcewell Contract 032119-JDC		\$ 181,274.83	\$ -	\$ 100.00	\$ 181,374.83
Decals	\$ 100.00			John Deere 624L					
Tag, Tax & Title - n/a for off-road equipment	\$ -			James River Equipment					
TOTAL - Rubber Tire Loader - Landfill	\$ 181,374.83	1	\$ 181,374.83		\$ 181,375.00				
Articulated Dump Truck - Landfill	\$ 351,443.00			NCSA Contract 19-03-0504RR		\$ 702,886.00	\$ -	\$ 200.00	\$ 703,086.00
Decals	\$ 100.00			Bell B30E					
Tag, Tax & Title - n/a for off-road equipment	\$ -			National Equipment Dealers					
TOTAL - Articulated Dump Truck - Landfill	\$ 351,543.00	2	\$ 703,086.00		\$ 703,086.00				
TOTAL of Vehicles, Ambulances and Heavy Equipment		45	\$ 3,082,315.63		\$ 3,082,324.00	\$ 2,842,597.29	\$ 58,413.34	\$ 181,305.00	\$ 3,082,315.63