



Gaston County

Gaston County
Board of Commissioners
www.gastongov.com

Sheriff's Office

Board Action

File #: 20-247

Commissioner Worley - Sheriff's Office - To Approve Sole Source Purchase of 15 Additional Body-Worn Cameras from Axon Enterprise, Inc. (\$35,804)

STAFF CONTACT

Sheriff Alan Cloninger - Sheriff's Office - 704-869-6860

BUDGET IMPACT

Budgeted funds within departmental accounts

BUDGET ORDINANCE IMPACT

N/A

BACKGROUND

In December 2019, the Sheriff's Office received 15 full-time positions (Resolution 2019-345) as a result of the additional infill capacity. Funds were appropriated for salaries, benefits, and equipment. The purchase of 15 body-worn cameras will be used by two Deputies and thirteen Detention Officers. The Sheriff's Office began using body-worn cameras, provided by Axon Enterprise, Inc., in 2017.

The justification to purchase additional cameras from a sole source (Axon Enterprise, Inc.) meets the standardization and compatibility condition. Purchasing additional cameras from the same vendor will ensure continuity with all cameras, software, and technical support.

POLICY IMPACT

NA

ATTACHMENTS

Axon Enterprise, Inc. Quote

DO NOT TYPE BELOW THIS LINE

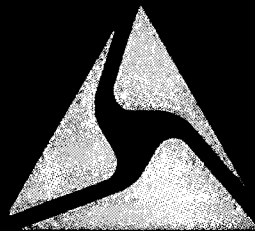
I, Donna S. Buff, Clerk to the County Commission, do hereby certify that the above is a true and correct copy of action taken by the Board of Commissioners as follows:

NO.	DATE	M1	M2	CBrown	JBrown	AFraley	BHovis	TKelgher	JPhillbeck	RWorley	Vote
2020-145	05/26/2020	BH	RW	A	A	A	A	A	A	A	U

DISTRIBUTION:

Laserfiche Users

A=AYE, N=NAY, AB=ABSENT, ABS=ABSTAIN, U=UNANIMOUS



AXON

Gaston County Sheriff's Office - NC

AXON SALES REPRESENTATIVE

Evan MacIntyre

emacintyre@axon.com

ISSUED

4/14/2020

Q-241886-43935.667EM



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-241886-43935.667EM

Issued: 04/14/2020

Quote Expiration: 05/15/2020

Account Number: 166401

Payment Terms: Net 30
Delivery Method: Fedex - Ground
Contract Number: 00012050

SALES REPRESENTATIVE

Evan MacIntyre

Phone:

Email: emacintyre@axon.com

Fax:

PRIMARY CONTACT

Gwen Danner

Phone: (704) 869-6800

Email: gdanner@gcps.org

SHIP TO

Gwen Danner
Gaston County Sheriff's Office - NC
425 Dr. Martin Luther King Jr. Way
Gastonia, NC 28053
US

BILL TO

Gaston County Sheriff's Office - NC
425 Dr. Martin Luther King Jr. Way
Gastonia, NC 28053
US

Year 1

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
87026	TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT		2	140.00	140.00	280.00
80012	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT		15	75.00	75.00	1,125.00
85110	EVIDENCE.COM INCLUDED STORAGE		150	0.00	0.00	0.00
Hardware						
73202	AXON BODY 3 - NA10		15	699.00	699.00	10,485.00
74210	AXON BODY 3 - 8 BAY DOCK		2	1,495.00	1,495.00	2,990.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		2	42.00	42.00	84.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		15	0.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK		15	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		15	0.00	0.00	0.00
73254	3 Year Technology Assurance Plan Warranty AB3 Camera		1	0.00	0.00	0.00
73256	3 Year Technology Assurance Plan Warranty AB3 Dock 8 Bay		2	0.00	0.00	0.00
Other						
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		2	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
73260	Technology Assurance Plan AB3 Annual Payment		15	140.00	140.00	2,100.00
					Subtotal	17,064.00
					Estimated Shipping	0.00
					Estimated Tax	1,115.74
					Total	18,179.74

Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80013	BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT		15	180.00	180.00	2,700.00
85110	EVIDENCE.COM INCLUDED STORAGE		150	0.00	0.00	0.00
87026	TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT		2	336.00	336.00	672.00
Other						
73260	Technology Assurance Plan AB3 Annual Payment		15	336.00	336.00	5,040.00
					Subtotal	8,412.00
					Estimated Tax	399.84
					Total	8,811.84

Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80014	BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT		15	180.00	180.00	2,700.00
85110	EVIDENCE.COM INCLUDED STORAGE		150	0.00	0.00	0.00
87026	TECH ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT		2	336.00	336.00	672.00

Year 3 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73260	Technology Assurance Plan AB3 Annual Payment		15	336.00	336.00	5,040.00
					Subtotal	8,412.00
					Estimated Tax	399.84
					Total	8,811.84
Grand Total						35,803.42



Summary of Payments

Payment	Amount (USD)
Year 1	18,179.74
Year 2	8,811.84
Year 3	8,811.84
	35,803.42

Notes

This quote is co-termed with quote Q-116795 (executed contract #00012050). Year one has been pro-rated to 4.5 months to align with agency annual billing dates. This has been done according to an anticipated ship date range of 1/15/2020-1/31/2020 as the end date of these subscriptions is subject to change if the ship/start date changes.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____ Date: _____
Name (Print): _____ Title: _____
PO# (Or write N/A): _____

Please sign and email to Evan MacIntyre at emacintyre@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

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Axon Internal Use Only

		SFDC Contract #:
		Order Type:
		RMA #:
		Address Used:
		SO #:
Review 1	Review 2	
Comments:		