

TECHWORKS

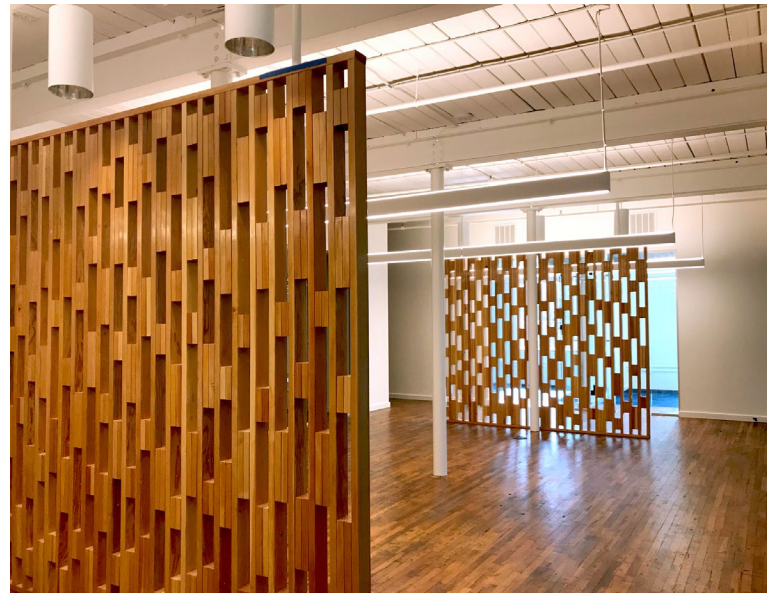
> of Gaston County

DON'T JUST GROW, THRIVE.

Our Space



Our Space



Our Space



Our Space



Our Space



Our Space



Our Space



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GRAND OPENING!

APRIL 5, 2019
11 am to 1 pm

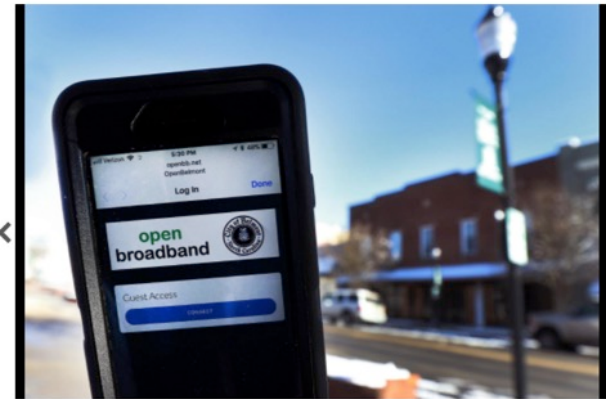
TechWorks
52 Ervin Street
Belmont, NC 28012

Brief Program with Guest Speaker
Ribbon Cutting with the Gaston and Montcross Chambers
Lunch Reception

Open Broadband, LLC

- Formed in 2017, now 7 employees
- High-speed fixed wireless
- Genesis was TechWorks
- Gigabit and Wi-Fi service in Belmont

Downtown Belmont launches free public Wi-Fi



▲ HIDE CAPTION
The city of Belmont now offers free Wi-Fi in its downtown area. [JOHN CLARK/THE GASTON GAZETTE]

openbroadband

<http://openbb.net>

704-237-0102

Open Broadband, LLC

Statewide Expansion

Customers in: Gaston, Rutherford, Wayne, Duplin, Lee, Mecklenburg, Orange, Rowan, Stanly, Union, and Wake Counties

Services: Gigabit internet, Wi-Fi zones, Broadband to businesses, residents, universities, and public housing

Getting interest from communities in VA, SC, and GA

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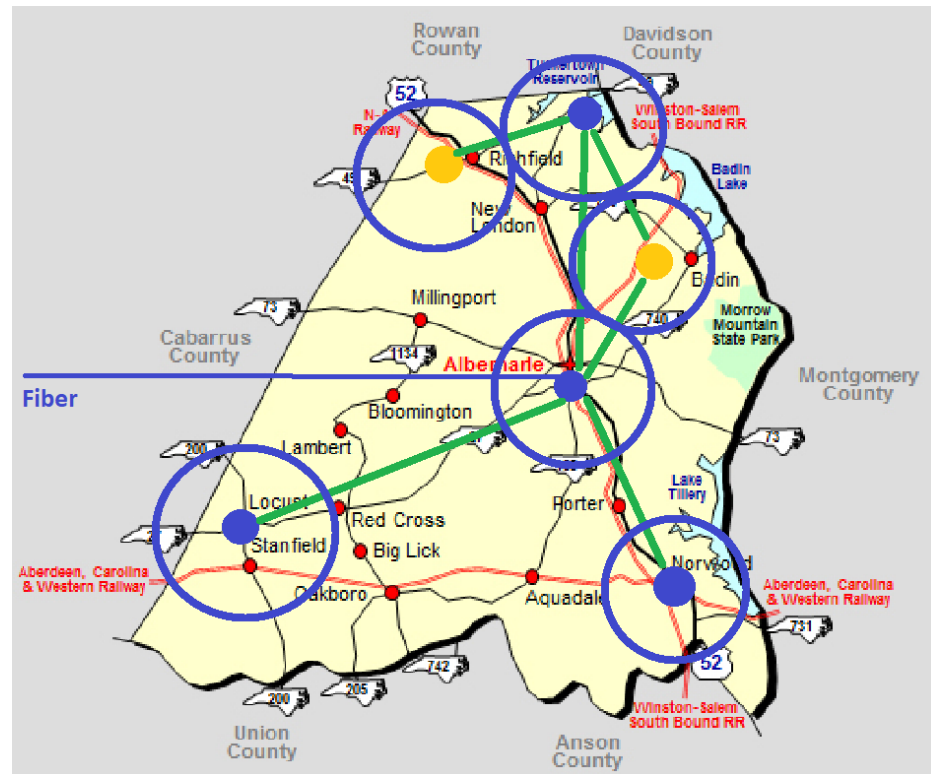
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Open Broadband, LLC

Stanly County-Wide Gigabit Plan

- Blue Dots are County Towers
- Yellow Dots are anchor clients
- Green Lines are 1.5Gb 11GHz licensed wireless links
- Blue line is Fiber to the data center(s)
- Blue circles are residential broadband coverage areas
- 3.65GHz licensed, 5 GHz unlicensed, and 60GHz lightly licensed



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Open Broadband, LLC

Results for North Carolinians

- Attract businesses looking for high-speed internet
- Provide up to Gigabit speed symmetrical service
- Support and expand entrepreneurship
- Provide customized solutions such as Wi-Fi Zones
- Make Broadband available to anyone
- Keep incumbent carriers honest. Where competition exists, consumers win.

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TechWorks Goals

- Create an innovative tech hub for job creation, wealth creation, and economic growth for Gaston County
- Become the leader in the region for creating a tech talent pipeline to meet the demands of emerging “new collar” tech jobs
- Assist existing businesses with digital workforce transformation to increase economic opportunity and competitiveness in Gaston County
- Help companies grow, succeed, and thrive leading to unicorn companies in Gaston County!
- Incubate, grow, and retain talented thought leaders as mentors to build a culture which is supportive of ambitious, bold entrepreneurs in the region

Funding Partners

Many Thanks to The Generous Donors of TechWorks:

NC Department of Commerce	\$1M
Gaston County	\$975K
City of Belmont	\$150K
National Mills, LLC	\$186K
David Belk Cannon Foundation	\$140K
Duke Energy Foundation	\$20K
Duke Energy Corporation	\$10K
SIM Charlotte	\$8K

Total Contributions of \$2.5M – thanks to Gaston County's lead investment!

Future Funding Partner for TechWorks



Dan Gerlach, President of Golden Leaf Foundation
Photo taken February 4, 2019 at TechWorks

TechWorks Coding Courses

TechWorks offers Coding Courses in partnership with Gaston College, UNC Charlotte and Tech Talent South:

Courses completed in 2017

- 8-week Web Dev Course, graduated 10 with 5 TechWorks scholarships
- 8-week Android Mobile App Course, graduated 6, all scholarships from TechWorks

Courses offered in 2018

- “Personal Security in a Digital World” workshop series, April 23 - May 7
Focused on Identity Theft, Internet Security, and Social Media Security
- 8-week IT Network 101 Course, Oct 22 - Dec 19, offered for free to 15 students
Can test for Cisco Certification upon completion
- Free Girl Coder Days in Gaston, for ages 8-14. Fun and creative activities for girls to make cool things with tech skills.
 - Rock Paper Scissors, Oct 20, 9am to noon
 - JewelBots, Oct 27, 9am to noon

Upcoming Tech Courses in the Queue for 2019

- Python, IT Networking, Mobile App Dev, Cyber Security

TechWorks Android Mobile App Course instructed by Dr. Shehab



TechWorks Girl's Coding Course, JewelBots, instructed by Tech Talent South



TechWorks IT Networking 101 Course instructed by Austin Lutz



TechWorks Educational Events

Featured Events in 2017:

- “Marketing Matters Series”, held May 23 and Sept. 12
 - The Art & Science of Branding
 - Social Media - Marketing Loves It, HR Hates It
- “Blockchain Technology”, held Oct. 26, presented by IBM, Red Hat, CHS and others

Featured Events in 2018:

- Key5 Conference, Jan. 27, brilliant speakers sharing 5 minute keynote talks
- Strategy Matters Series:
 - Jan. 30: 4 Critical Factors for Sustainable Growth
 - Mar. 27: Is a Commodity Mindset Killing Your Business?
 - April 24: 3 Market Analysis Priorities to Drive Profitability
- Economic Outlook, 2018 Tax Reform Strategies, & Business Value Creation, Feb. 27
- GigWOW: See what Gigabit Internet means to our region! March 21
- Digital Transformation Overview, May 24
- Accelerating Growth & Scaling to Optimize Profitability and Value, Case Study, Sept. 18
- Reach Customers Online with Google, Oct. 11
- Think Bigger, Grow Faster, and Build the Business of Your Dreams, Dec 6

TechWorks Blockchain Event Oct. 26, 2017



GigWOW Event, March 21, 2018 at Riverman Brewery



Upcoming Events at TechWorks

- TechWorks Maker Meetup, Feb 28, 7 pm
- Cyber Security Lunch and Learn, Mar 26, 11:30 am to 1:30 pm
- TechWorks Grand Opening, April 5, 11 am to 1 pm
- Google Event: Reach Your Customers Online and Google Analytics, 8:30 am to 11:30 am
- Strategy Matters Series, 8:30 am to Noon:
 - Small Tweaks for BIG Results!, April 10
 - Innovation, Discovery, & Ingenuity: Gaining a Proprietary Edge, May 9
 - Money Myths & Magic: Managing & Funding Growth, June 11
- City Manager/ Mayor Quarterly Meeting, 6 – 8 pm, end of Q1

TechWorks Initial Meetup Held Jan. 31, 2019



Contact

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"TechWorks"

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