



November 23, 2020

Re: *Sole Source Verification*

To Whom it May Concern:

Northwoods Consulting Partners, Inc. ("Northwoods"), hereby provides this verification that it is the sole source provider of the Traverse® software that is being considered by Gaston County.

Traverse is proprietary software that is owned and controlled by Northwoods. Traverse is protected by copyright, trademark, and other intellectual property laws. Traverse is licensed, not sold and its use is subject to the terms of a Software as a Service Agreement, which grants users non-exclusive, non-assignable, limited rights to use the software only for the purposes specifically set forth in that agreement. No other company may sell or implement Traverse in the State of North Carolina.

Upgrades and enhancements to Traverse are developed at the sole discretion of Northwoods and are deployed by Northwoods according to the terms of the Software as a Service Agreement. Northwoods is the sole source provider of support for implementations of Traverse in the State of North Carolina.

Should you have any questions or need anything further, please do not hesitate to contact me.

Sincerely,

*Sarah Edwards*

Sarah Edwards  
General Counsel & Chief Administrative Officer