



Gaston County

Gaston County
Board of Commissioners
www.gastongov.com

Financial and Management Services - Finance

Board Action

File #: 26-217

Commissioner Hovis - Financial and Management Services - Finance - To Approve a Certificate of Need (CON) for All VFDs in the Unified Fire District for Motorola Portable Radio Battery Purchase and to Appropriate Unified Fire District Fund Balance **(\$75,590.00)**

STAFF CONTACT

Kyle Sutherland - Finance - 704-866-3130

BUDGET IMPACT

Unified Fire District Fund: Increase Fund Balance Appropriated and the associated expense account by \$75,590.00.

BACKGROUND

At the April 16, 2026 Fire Commission Meeting a Certificate of Need (CON) was presented on behalf of all VFDs within the Unified Fire District for the purchase of 500 Motorola PMNN4486A Portable Radio Batteries in the amount of \$75,590.00. This purchase is to replace depleted/drained batteries in the VFDs. The Fire Commission approved the Certificate of Need (CON) for \$75,590.00.

POLICY IMPACT

N/A

ATTACHMENTS

Budget Change Request (BCR), Certificate of Need 20264162-56

DO NOT TYPE BELOW THIS LINE

I, Donna S. Buff, Clerk to the County Commission, do hereby certify that the above is a true and correct copy of action taken by the Board of Commissioners as follows:

NO.	DATE	M1	M2	JBailey	CBrown	CCloninger	AFraley	BHovis	TKeigher	SShehan	Vote
2026-166	05/26/2026	AF	JB	A	A	AB	A	A	AB	A	U

DISTRIBUTION:

Laserfiche Users



**Gaston County
Fire Commission**



CERTIFICATE OF NEED APPLICATION

Fire Department

Name

Ranlo Fire & Rescue for Gaston County Contracted Fire Departments

Address

1710 Spencer Mountain Rd

Address Line 1

Address Line 2

Gastonia

City

North Carolina

State

28054

Zip Code

Chief

Todd Lewis

Contact Phone #

(704) 691-4251

Board President

Derek Alexander

Contact Phone #

(704) 634-2063

Fire Department Board Approval / Notification

Yes No

General Description of Purchase

Quoted 900 batteries total 500 for the contracted departments and 400 for County PD the total for all the batteries is \$136,062.00. We received a discount of \$50,328.00 by purchasing in bulk.

This is for the purchase of 500 Motorola PMNN4486A Portable Radio Batteries from the fund balance money to distribute out to the contracted departments to replace bad batteries. Here is the list price (List Price \$207.10) and then our price with the discount is (Sale Price \$151.18) our total \$75,590.00

400 batteries for Gaston County PD the total is \$60,472.00

Please reference to this Certificate Number 20263182-52 that was tabled until we received the new updated quote.

Time Line of Purchase

As soon as possible

List Specifics of Purchase

Gaston County contracted fire department bulk purchase of batteries using fund balance money

Estimated Cost

\$75,590.00

Financing Information

Lender

NA

Amount Financed

\$0.00

Rate

0

Estimated Amount

\$0.00

Number of Payments

0

Down Payment Amount

\$0.00

Debt Ratio-Current / Post Purchase

NA

Any Re-Financing or Bundling

Yes No

If Yes, then Describe

How Will Purchase Benefit the Department (Safety/ISO/Cost Savings, etc)

By buying these batteries in bulk will save the county money and gives the fire department the needed batteries to do their jobs without worrying about the radio dying while operating on an incident.

How Will Purchase be Funded (Long Term - NOT Just Current Year)

I would like Fire Commission to approve the purchase these batteries with the fund balance money

If Purchase is NOT Approved for Funding, Describe Department Alternatives

We will look at trying for a grant to purchase the batteries

Is This a Replacement?

Yes No

If Yes, List Details (Make, Model, Years of Service, Remaining Balance, etc.)

Replacing bad batteries

What Will Become of Old Apparatus / Equipment?

Dispose of them

Submit your last three 5-Year Capital Improvement Plans:

5-year Plan

5-year Plan #2 (optional)

5-year Plan #3 (optional)

Battery Quote.pdf

Account Balances:

Checking	CD	Savings	Relief Fund	Other	Other
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Name of Fund	Name of Fund
Other	Other

STAFF ONLY

Received By (OEMFS Director): _____

Date: _____

Fire Commission Meeting Date: _____

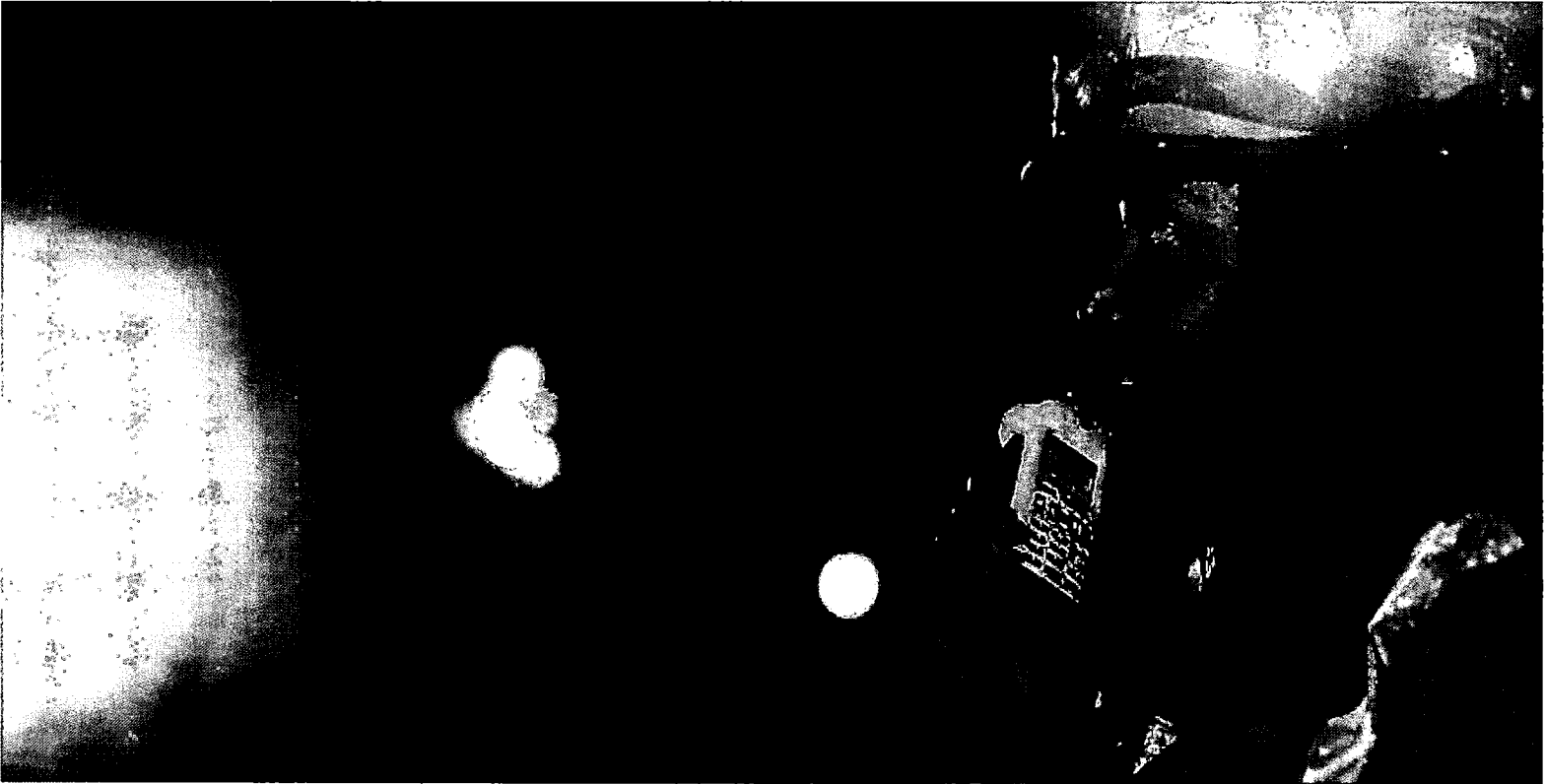
APPROVED NOT
APPROVED

Gaston County BOC Meeting Date: _____

APPROVED NOT
APPROVED

Certificate Number

20264162-56



RANLO, TOWN OF

Qty 620 Batteries

03/18/2026

03/18/2026

RANLO, TOWN OF
1624 SPENCER MOUNTAIN RD
GASTONIA, NC 28054

RE: Motorola Quote for Qty 620 Batteries

Dear ,

Motorola Solutions is pleased to present RANLO, TOWN OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide RANLO, TOWN OF with the best products and services available in the communications industry. Please direct any questions to Stori McIntyre at storimcintyre@callmc.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Stori McIntyre

Motorola Solutions Manufacturer's Representative

Billing Address:
 RANLO, TOWN OF
 1624 SPENCER MOUNTAIN RD
 GASTONIA, NC 28054
 US

Quote Date:03/18/2026
 Expiration Date:05/17/2026
 Quote Created By:
 Stori McIntyre
 storimcintyre@callmc.com

End Customer:
 RANLO, TOWN OF

Contract: 19144 - 725G NORTH
 CAROLINA, STATE OF (NON-ARIBA
 BASED POS)
 AGREEMENT: STATE OF NORTH
 CAROLINA

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Line #	Item Number	Description	Qty	List Price	Disc %	Sale Price	Ext. Sale Price
1	PMNN4486A	PORTABLE RADIO BATTERY IMPRES 2 LI-ION R IP68 3400T	900	\$207.10	27.0%	\$151.18	\$136,062.00
Subtotal							\$186,390.00
Total Discount Amount							\$50,328.00
Grand Total						\$136,062.00(USD)	

Notes:

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.





Purchase Order Checklist NA OM

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the Legal Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Tax Exemption Status

Signatures (As required)

NOTE: When an email order is submitted a confirmation is sent from Motorola AutoNotify referencing a case number.

Once checklist is complete, order still must go through **Order Validation/Credit Approval**