



# Gaston County Fire Commission



## CERTIFICATE OF NEED APPLICATION

### Fire Department

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#### Name

Ranlo Fire & Rescue for Gaston County Contracted Fire Departments

#### Address

1710 Spencer Mountain Rd

Address Line 1

Address Line 2

Gastonia

City

North Carolina

State

28054

Zip Code

#### Chief

Todd Lewis

#### Contact Phone #

(704) 691-4251

#### Board President

Derek Alexander

#### Contact Phone #

(704) 634-2063

#### Fire Department Board Approval / Notification

Yes  No

#### General Description of Purchase

Quoted 900 batteries total 500 for the contracted departments and 400 for County PD the total for all the batteries is \$136,062.00. We received a discount of \$50,328.00 by purchasing in bulk.

This is for the purchase of 500 Motorola PMNN4486A Portable Radio Batteries from the fund balance money to distribute out to the contracted departments to replace bad batteries. Here is the list price (List Price \$207.10) and then our price with the discount is (Sale Price \$151.18) our total \$75,590.00

400 batteries for Gaston County PD the total is \$60,472.00

Please reference to this Certificate Number 20263182-52 that was tabled until we received the new updated quote.

**Time Line of Purchase**

As soon as possible

**List Specifics of Purchase**

Gaston County contracted fire department bulk purchase of batteries using fund balance money

**Estimated Cost**

\$75,590.00

**Financing Information**

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**Lender**

NA

**Amount Financed**

\$0.00

**Rate**

0

**Estimated Amount**

\$0.00

**Number of Payments**

0

**Down Payment Amount**

\$0.00

**Debt Ratio-Current / Post Purchase**

NA

**Any Re-Financing or Bundling**

Yes  No

**If Yes, then Describe**

**How Will Purchase Benefit the Department (Safety/ISO/Cost Savings, etc)**

By buying these batteries in bulk will save the county money and gives the fire department the needed batteries to do their jobs without worrying about the radio dying while operating on an incident.

**How Will Purchase be Funded (Long Term - NOT Just Current Year)**

I would like Fire Commission to approve the purchase these batteries with the fund balance money

**If Purchase is NOT Approved for Funding, Describe Department Alternatives**

We will look at trying for a grant to purchase the batteries

**Is This a Replacement?**

Yes  No

**If Yes, List Details (Make, Model, Years of Service, Remaining Balance, etc.)**

Replacing bad batteries

**What Will Become of Old Apparatus / Equipment?**

Dispose of them

**Submit your last three 5-Year Capital Improvement Plans:**

**5-year Plan**

Battery Quote.pdf

**5-year Plan #2 (optional)**

**5-year Plan #3 (optional)**

**Account Balances:**

Checking	CD	Savings	Relief Fund	Other	Other
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
				Name of Fund	Name of Fund
				Other	Other

**STAFF ONLY**

Received By (OEMFS Director):  
\_\_\_\_\_

Date:  
\_\_\_\_\_

Fire Commission Meeting Date:  
\_\_\_\_\_

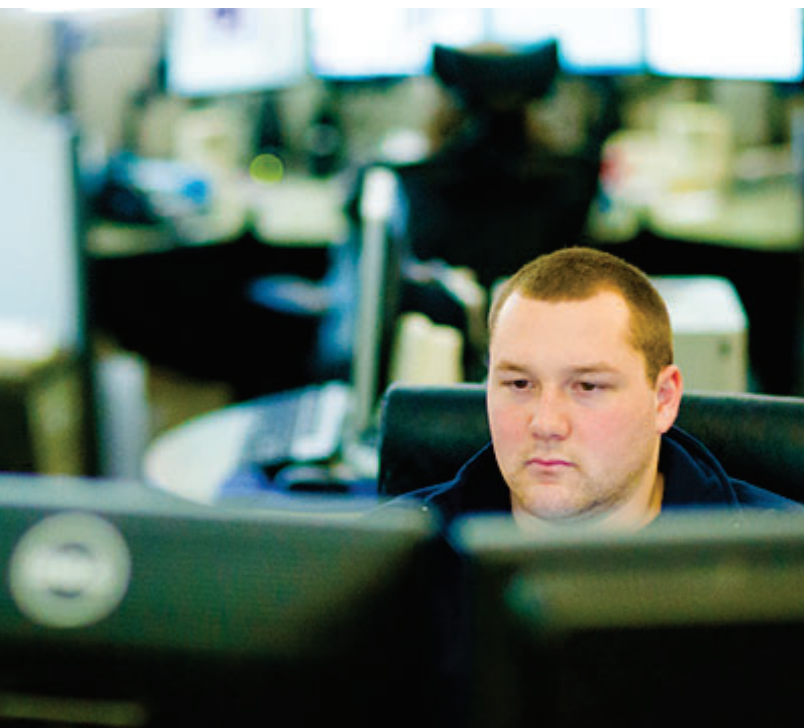
APPROVED      NOT  
APPROVED

Gaston County BOC Meeting Date:  
\_\_\_\_\_

APPROVED      NOT  
APPROVED

**Certificate Number**

20264162-56



## RANLO, TOWN OF

Qty 620 Batteries

03/18/2026

03/18/2026

RANLO, TOWN OF  
1624 SPENCER MOUNTAIN RD  
GASTONIA, NC 28054

RE: Motorola Quote for Qty 620 Batteries

Dear ,

Motorola Solutions is pleased to present RANLO, TOWN OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide RANLO, TOWN OF with the best products and services available in the communications industry. Please direct any questions to Stori McIntyre at [storimcintyre@callmc.com](mailto:storimcintyre@callmc.com).

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Stori McIntyre

Motorola Solutions Manufacturer's Representative

Billing Address:  
 RANLO, TOWN OF  
 1624 SPENCER MOUNTAIN RD  
 GASTONIA, NC 28054  
 US

Quote Date:03/18/2026  
 Expiration Date:05/17/2026  
 Quote Created By:  
 Stori McIntyre  
 storimcintyre@callmc.com

End Customer:  
 RANLO, TOWN OF

Contract: 19144 - 725G NORTH  
 CAROLINA, STATE OF (NON-ARIBA  
 BASED POS)  
 AGREEMENT: STATE OF NORTH  
 CAROLINA

### Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at [www.motorolasolutions.com/product-terms](http://www.motorolasolutions.com/product-terms).

Line #	Item Number	Description	Qty	List Price	Disc %	Sale Price	Ext. Sale Price
1	PMNN4486A	PORTABLE RADIO BATTERY IMPRES 2 LI-ION R IP68 3400T	900	\$207.10	27.0%	\$151.18	\$136,062.00
Subtotal							\$186,390.00
Total Discount Amount							\$50,328.00
<b>Grand Total</b>							<b>\$136,062.00(USD)</b>

### Notes:

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.





## Purchase Order Checklist NA OM

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead  
**(PO will not be processed without this)**

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO )

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Tax Exemption Status

Signatures (As required)

**NOTE:** When an email order is submitted a confirmation is sent from Motorola AutoNotify referencing a **case number**.

Once checklist is complete, order still must go through **Order Validation/Credit Approval**