



Gaston County

Gaston County
Board of Commissioners
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Finance

Board Action

File #: 20-553

Commissioner Worley - Finance - To Approve the Award for Purchase of \$2,842,597.29 for Vehicles, and the Expenditure of \$239,718.34 for Equipment, Decals, Tag/Tax and Title Fees (**Totaling \$3,082,315.63**)

STAFF CONTACT

Tiffany Murray - Finance Director

BUDGET IMPACT

Funds are included in the current budget for debt payments relative to the \$2,842,597.29 Vehicles cost. Thirty-six months of financing are expected. The \$239,718.34 for Equipment, Decals, Tag/Tax and Title Fees were included in the FY21 adopted budget and will not be financed.

BUDGET ORDINANCE IMPACT

N/A

BACKGROUND

Replacement and new vehicles were approved with the adoption of the FY 20/21 Budget Ordinance. Exception is one (1) vehicle was added for EDC originally budgeted to be replaced with a new lease. The decision was made to purchase the EDC vehicle instead of leasing going forward.

DHHS-Social Services Vehicles: (9) Midsize Sedans and (1) Minivan - a formal bid was conducted per Uniform Guidance (UG) requirements since these vehicles will involve federal reimbursement.

Legal ad was posted in The Gazette on 10/19/20, posted on the County website, posted on the HUB site as an affirmative step to solicit quotes from M/WBE dealers, and Bid Requests were sent to 16 potential bidders. Two addenda were issued.

(Continued on Page 2)

DO NOT TYPE BELOW THIS LINE

I, Donna S. Buff, Clerk to the County Commission, do hereby certify that the above is a true and correct copy of action taken by the Board of Commissioners as follows:

NO.	DATE	M1	M2	CBrown	AFraley	BHovis	KJohnson	TKeligher	TPhilbeck	RVWorley	Vote
2020-338	12/29/2020	TK	AF	A	A	A	A	A	AB	A	U

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Commissioner Worley - Finance - To Approve the Award for Purchase of \$2,842,597.29 for Vehicles, and the Expenditure of \$239,718.34 for Equipment, Decals, Tag/Tax and Title Fees (Totaling \$3,082,315.63)

Page 2

Bids were received on 11/2/20 from five (5) bidders (Parks Chevrolet, Modern Nissan, Nissan of Clinton, Fleet Vehicle Source, Ilderton Dodge) and publicly opened. The low bidder on the Sedans asked to withdraw his bid due to not meeting the specification per the addendum. Therefore, the award is recommended to the next low Sedans bidder and the low Minivan bidder whose bids meet specifications and are considered responsive.

Modern Nissan	Nissan Altima	\$20,499 each
Ilderton Dodge	Chrysler Voyager	\$24,858 each

Balance of Vehicles: County Police, A/C/E, Sheriff, Emergency Management, Public Works, Building Services, EDC, and Environmental Health are quoted per the NC Sheriff's (NCSA) Contract; Ambulances are quoted per HGAC contract; Landfill heavy equipment is quoted per Sourcewell contract and NC Sheriff's (NCSA) contract. Utilizing these already competitively bid Group Purchasing Programs is allowed by G.S.143-129(e)(3) thus leveraging the cost benefits of state-wide quantity bidding.

Total Costs with Breakdown

Refer to the attached "Chart for Finance Package" where costs are shown two ways: as unit pricing with extensions, plus as breakdown between Vehicles, Equipment, Decals and Tag/Tax/Title costs. Chart includes vehicle descriptions by department, vendors and models, bid and contract designations.

Recommendation

Award Recommended for Vehicles = \$2,842,597.29

Total Cost of Vehicles plus Equipment, Decals and Tag/Tax/Title = \$3,082,315.63

POLICY IMPACT

N/A

ATTACHMENTS

Chart for Finance Package

Chart for Finance Package - Vehicles 2021
Version for BA including Contract #'s
11/6/20 version

	<u>Unit Cost</u>	<u>Quantity</u>	<u>Extended</u>	<u>Vendor / Model</u>	<u>Rounded</u>	Vehicles Loan Package	Total TTT	Total Equip/Decal	Total Extended
Spec #1									
Police Interceptor Utility AWD - County Police	\$ 40,546.65			NCSA contract 21-07-0915		\$ 486,559.80	\$ 14,668.79	\$ 101,700.00	\$ 602,928.59
Console / computer stand	inc below			Ford Interceptor Utility					
Emergency Lights & equipment	\$ 7,950.00			Four Seasons Ford					
Decals	\$ 525.00								
Tag, tax and title	\$ 1,222.40								
Total	\$ 50,244.05	12	\$ 602,928.59		\$ 602,929.00				
Spec #2									
3/4 Ton 4x2 Extended Cab & Chassis - ACE	\$ 29,874.80			NCSA contract 21-07-0915		\$ 49,599.80	\$ 902.24	\$ 2,700.00	\$ 53,202.04
SWAB animal box (new)	\$ 18,875.00			Ford F250					
Transport cost from SWAB to dealer	\$ 850.00			Piedmont Truck Center					
Console / computer stand	inc below								
Emergency Lights & equipment	\$ 1,900.00								
Decals	\$ 800.00								
Tag, tax and title	\$ 902.24								
Total	\$ 53,202.04	1	\$ 53,202.04		\$ 53,203.00				
Spec #3									
Police Interceptor Utility AWD - Sheriff's Office	\$ 40,546.65			NCSA contract 21-07-0915		\$ 283,826.55	\$ 8,556.80	\$ 58,975.00	\$ 351,358.35
Console / computer stand	inc below			Ford Interceptor Utility					
Emergency Lights & equipment	\$ 7,950.00			Four Seasons Ford					
Decals	\$ 475.00								
Tag, tax and title	\$ 1,222.40								
Total	\$ 50,194.05	7	\$ 351,358.35		\$ 351,359.00				
Spec #4									
Transit Van - Sheriff's Office (reuse existing Van Cell)	\$ 34,036.70			NCSA contract 21-07-0915		\$ 34,036.70	\$ 1,027.10	\$ 8,425.00	\$ 43,488.80
Console / computer stand	inc below			Ford Transit 350 Low Roof					
Emergency Lights & equipment	\$ 7,950.00			Piedmont Truck Center					
Decals	\$ 475.00								
Tag, tax and title	\$ 1,027.10								
Total	\$ 43,488.80	1	\$ 43,488.80		\$ 43,489.00				
Spec #5									
Full Size SUV - Emergency Management	\$ 36,732.60			NCSA contract 21-07-0915		\$ 36,732.60	\$ 1,107.98	\$ 7,025.00	\$ 44,865.58
Console / computer stand	inc below			Chevy Tahoe					
Emergency Lights & equipment	\$ 6,500.00			Modern Chevrolet					
Decals	\$ 525.00								
Tag, tax and title	\$ 1,107.98								
Total	\$ 44,865.58	1	\$ 44,865.58		\$ 44,866.00				

Spec DSS-01											
Mid-Size Sedan - DHHS Social Services	\$ 20,499.00				Bid per Uniform Guidance		\$ 184,491.00	\$ 5,588.73	\$ 360.00	\$ 190,439.73	
Decals	\$ 40.00				Nissan Altima						
Tag, tax and title	\$ 620.97				Modern Nissan						
Total	\$ 21,159.97	9	\$ 190,439.73			\$ 190,440.00					
Spec DSS-02											
Minivan 7-passenger - DHHS Social Services	\$ 24,858.00				Bid per Uniform Guidance		\$ 24,858.00	\$ 751.74	\$ 40.00	\$ 25,649.74	
Decals	\$ 40.00				Chrysler Voyager						
Tag, tax and title	\$ 751.74				Ilderton Dodge						
Total	\$ 25,649.74	1	\$ 25,649.74			\$ 25,650.00					
TOTAL - Vehicles, Equipment, Decals, Tag, Tax & Title	39	\$ 1,549,961.65				\$ 1,549,969.00	\$ 1,329,431.46	\$ 39,525.19	\$ 181,005.00	\$ 1,549,961.65	
Tag/Tax/Title figured as Vehicle cost x .03 (road use tax) plus \$6.00 each											
AMBULANCES and HEAVY EQUIPMENT	Unit Cost	Quantity	Extended	Vendor / Model	Rounded	Vehicles	Total	Total	Total		
						Loan Package	TTT	Equip/Decal	Extended		
SUV QRV - GEMS	\$ 95,895.00										
(Decals and Equipment included in above price)	\$ -			HGAC contract AM10-18		\$ 95,895.00	\$ 2,882.85	\$ -	\$ 98,777.85		
Tag, Tax & Title	\$ 2,882.85			Type 2 Transit							
TOTAL - SUV QRV - GEMS	\$ 98,777.85	1	\$ 98,777.85	AEV/Northwestern		\$ 98,778.00					
Type 1 QRV/Ambulance - GEMS	\$ 336,525.00										
(Decals and Equipment included in above price)	\$ -			HGAC contract AM10-18		\$ 336,525.00	\$ 10,101.75	\$ -	\$ 346,626.75		
Tag, Tax & Title	\$ 10,101.75			Type 1 AEV Ambulance							
TOTAL - Transit Van - GEMS	\$ 346,626.75	1	\$ 346,626.75	AEV/Northwestern		\$ 346,627.00					
Type 2 BLS Ambulance - Rescue	\$ 196,585.00										
(Decals and Equipment included in above price)	\$ -			HGAC contract AM10-18		\$ 196,585.00	\$ 5,903.55	\$ -	\$ 202,488.55		
Tag, Tax & Title	\$ 5,903.55			Ford T-350 Transit							
TOTAL - Transit Van - Rescue	\$ 202,488.55	1	\$ 202,488.55	AEV/Northwestern		\$ 202,489.00					
Rubber Tire Wheel Loader - Landfill	\$ 181,274.83										
Decals	\$ 100.00			Sourcewell Contract 032119-JDC		\$ 181,274.83	\$ -	\$ 100.00	\$ 181,374.83		
Tag, Tax & Title - n/a for off-road equipment	\$ -			John Deere 624L							
TOTAL - Rubber Tire Loader - Landfill	\$ 181,374.83	1	\$ 181,374.83	James River Equipment		\$ 181,375.00					
Articulated Dump Truck - Landfill	\$ 351,443.00										
Decals	\$ 100.00			NCSA Contract 19-03-0504RR		\$ 702,886.00	\$ -	\$ 200.00	\$ 703,086.00		
Tag, Tax & Title - n/a for off-road equipment	\$ -			Bell B30E							
TOTAL - Articulated Dump Truck - Landfill	\$ 351,543.00	2	\$ 703,086.00	National Equipment Dealers		\$ 703,086.00					
TOTAL of Vehicles, Ambulances and Heavy Equipment	45	\$ 3,082,315.63				\$ 3,082,324.00	\$ 2,842,597.29	\$ 58,413.34	\$ 181,305.00	\$ 3,082,315.63	