

February 7, 2018

Mr. Donny Hicks, Executive Director
Gaston County Economic Development Commission
620 North Main Street
Belmont NC 28012

Reference: Proposal for Diligence and Entitlement Process (Rezoning) - Apple Creek Corporate Center

Dear Donny:

Thank you for placing your continued trust in Alfred Benesch & Company. Please find the proposed amendment to our contract in the body of this letter for additional consulting services. Since this is an amendment to our existing contract, terms we have used in the past will still apply. If you find this proposal acceptable, please execute this proposal and return to me.

The scope included in this proposal is designed to be a continuation of planning and due diligence of the aforementioned site. We will modify and use elements and recommendations expressed in the summary report for the study we did in January of 2015. I have attached exhibit 1 for your use.

This amendment proposal represents the following deliverables as described herein:

- Updated Project Master Plan
- A preliminary subdivision plat recombining the various tracts of land into one
- Rezoning plan prepared for petition to Gaston County
- ALTA grade survey for horizontal and vertical features including LiDar grade methodology
- Environmental permitting study and wetland/floodway/jurisdictional waters delineation
- Phase 1 Environmental survey
- Soil Borings and boring report for the entire park as planned in updated master plan
- T I A – via Technical Memorandum of Understanding with NCDOT
- Updated Total Project Cost Estimate
- To begin processes to secure acceptance letters for things like Utilities, NCDOT, and NCDENR while not necessarily perfecting the permits – the conversations will be had to a level of understanding that the project may or may not proceed as planned.
- To produce a report complete with executive summary compiling the facts and recommendations for future action

The primary objective of this exercise is to aid decision makers in determining whether or not they should proceed with development of the subject property as an economic revenue generating mechanism for the county or whether there may or may not be factors that emerge from this process that point the best use the property for other purposes from an economic standpoint for the county.

Deliverables, Fee and Schedule for our Project

Benesch will work with Gaston Economic Development Commission very closely on a fee basis as follows listed below.

We will act as Project Managers for technical related portions of work that we do not perform ourselves. We have agreed on allowances for the subconsulting contracts as listed below. We will invoice an additional 10% to the invoices they provide for services rendered as an administration and management fee. We will solicit at least two proposals for each subconsultant subject to your review and selection of which firms you want to use and compliant with the Mini-Brooks act (professional qualifications and best “fit” basis for selection).

Surveying	\$150,000
Subdivision Plat recombination	\$ 15,000
Environmental Assessments, Delineation and pre permitting discussion	\$ 40,000
Phase I ASTM	\$ 10,000
Soil Borings- Recommendation Report from Soil Scientists (we will produce the boring plan after we have re established the master plan and preliminary road alignment)(initially may take as many as 150 borings and more to follow)	\$100,000
10% administrative and management fee	\$ 31,500

We intend to self-perform research and the work required to produce a **Technical Memorandum of Understanding with NCDOT** relating to the intersections between our proposed parkway alignment and Bessemer City/Cherryville Highway (hwy 279) and Dallas Bessemer City Hwy (274), respectively. We will invoice you for this work as we complete the work and/or milestones.

\$ 20,000

We intend to Provide **updated Master Plan and Entitlement (Rezoning) Plan**
And updated cost estimate including **Total Project Cost Model** as we have done before

We will provide you with a **summary report** and **presentation to the governing body or assembled body of your choosing** which will include electronic media (power point, etc), a written executive summary , and relevant hard copies of supporting graphs etc.

\$130,000

Contingency (in the event of extended needs or additional scope resulting from our investigations)
These funds will not be expended without express direction from GEDC

\$ 49,500

Total Fee (Not to Exceed without prior written authorization)

\$546,000

Schedule

Our goal is to have investigations complete or nearing completion to a point that we may recommend either proceeding with the next step (Construction Documents and Design/Planning for implementation of a Commercial Corporate Park) or some modification thereof by June 15, 2018.

There is obviously urgency in getting these sub consultants underway as several of these tasks will take several weeks to complete. Part of our management process will be to write RFP's that stipulate schedules for deliverables. The RFP process will begin immediately upon notice to proceed with this proposal (amendment).

Rate Schedule

When we determine additional tasks you desire us to include – we will estimate hours associated with the task and calculate our fee using the rate schedule below. We can amend our contract any time you see fit.

2018 Benesch Rate Schedule

<u>Classification</u>	<u>Billable</u>
Project Manager I	\$122.00
Project Manager II	\$144.00
Senior Project Manager	\$154.00
Landscape Architect I	\$ 92.00
Landscape Architect II	\$ 99.00
Landscape Designer I	\$ 72.00
Landscape Designer II	\$ 84.00
Senior Landscape Designer	\$108.00
Project Engineer I	\$105.00
Project Engineer II	\$111.00
Designer I	\$ 78.00
Designer II	\$ 87.00
Administrative Assistant	\$ 64.00

Future Work Tasks

The following list provides examples of work that you may elect to engage us in, or to have us assist you:

- Apply to local and state officials to obtain consent/approval letters, utility capacity acceptance letters and clearances for things such as water and sewer, planning and zoning, NCDOT, Duke Energy, Rutherford Power Cooperative, Colonial Pipeline, etc.
- Actual wetlands permitting petition –
- Deed research, Tax map research, or appraisals beyond ALTA conducted by Surveyor in accordance with ALTA.
- Public or private presentations/meetings other than those specifically called out in the scope of work descriptions



- Planning and design services for adjacent properties
- Advanced investigations into multiple plan concepts
- Detailed Engineering such as erosion control, detailed grading plans, storm water plans, utility plans, roadway plans

We are more than happy to go over any portion of this proposal in detail or answer any questions you may have regarding this exciting project. Thank you again for the business. We are ready to go to work!

Sincerely,
Alfred Benesch & Company

A handwritten signature in black ink that reads "Benjamin Simpson".

Benjamin Simpson, PLA, ASLA
Senior Project Manager

Phillip Hobbs, PLA, LEED AP,
NC Division Manager

This amendment is approved:

Printed Name/Signature

Date

Position /Authority