



Gaston County

Gaston County
Board of Commissioners
www.gastongov.com

Sheriff's Office

Board Action

File #: 20-385

Commissioner Worley - Sheriff's Office - To Accept JailCore as a Sole Source Vendor and Authorize the Purchase of Jail Management Compliance Mobile Devices (\$35,850)

STAFF CONTACT

Major Becky Cauthran - Sheriff's Office - 704-869-6861

BUDGET IMPACT

Budgeted funds

BUDGET ORDINANCE IMPACT

Budgeted funds

BACKGROUND

JailCore is a tablet based solution created for correctional facilities to assist with medication administration, suicide watches, and jail inspections. These devices will provide real-time oversight of staff rounds, record inmate movement outside of blocks via electronic armband scanning, and streamline staff workflow by integrating an automatic record keeping system.

JailCore uses a particular type of communication (Near Field Communication) for this software that similar companies do not possess. This communication ensures the authenticity of job performance. Approval of this Board Action authorizes staff to proceed with the sole source purchase from JailCore.

POLICY IMPACT

N/A

ATTACHMENTS

Sole Source Letter & Quote

DO NOT TYPE BELOW THIS LINE

I, Donna S. Buff, Clerk to the County Commission, do hereby certify that the above is a true and correct copy of action taken by the Board of Commissioners as follows:

NO.	DATE	M1	M2	CBrown	JBrown	AFraley	BHovis	TKelgher	JPhibbs	RWorley	Vote
2020-230	08/25/2020	RW	JB	A	A	A	A	A	A	A	U

DISTRIBUTION:

Laserfiche Users

A=AYE, N=NAY, AB=ABSENT, ABS=ABSTAIN, U=UNANIMOUS



August 7, 2020

To Whom it May Concern:

To the best of our knowledge, JailCore is the only solution on the market that offers Near Field Communication (NFC). Below I'll explain why NFC is important as well as the benefits of using NFC.

Why is NFC important?

The use of NFC allows the JailCore mobile application to be "locked down" until the correctional officer touches the corresponding NFC cell token or inmate wristband. This is important to ensure the CO actually went to the cell/inmate to perform their job, alleviating the possibility of falsifying a documented observation or activity.

What makes NFC unique?

If these NFC tokens were to ever lose their code, we have created a simple process within the app to re-code them. If they ever stop working altogether, replacement costs are in the \$1 range, however, JailCore provides these additional tokens to the jail as needed.

Because of the uniqueness and low cost of this NFC technology, this is an extremely important component to the JailCore application and makes us unique in that to date, we are unaware of any other similar technology using NFC.

DJ Kreal - Founder



JailCore
Core. Standards. Simplified.

County: Gaston NC

powered by CRS Technologies, LLC.

www.jailcore.com

Mobile Application & Supervisor Dashboard

For the purpose of this agreement, the names JailCore and CRS Technologies, LLC. can be used interchangeably

A. Licensing Fees and Inclusions

Agreement covers the license to utilize the JailCore Mobile Application & coinciding Supervisor Dashboard.

\$1,335 = Monthly Technology Licensing Fee (charged annually)

\$16,020/yr.

Includes:

JailCore Mobile Application
Supervisor Dashboard
Cloud-Based Data Storage

Unlimited Account Users
Dedicated Account Manager
All Software and Product Updates

Unlimited Inmate Records
Electronic Prescription Refill
COVID-19 Product

B. Welcome Package

The JailCore Welcome Package provides training for key personnel, app customization as well as lending assistance in best case use instruction. Hardware described below also included:

\$1,000 = Remote Training Welcome Package (please see Term Options below)

Includes:

Train the Trainer (Remote or Onsite)
App Customization
Best Case Use Instruction
JMS Integration

All Cell Tokens
120 - Key Fobs
1 Tactical Holsters Per Device

\$1,000

C. Term Options

Please select the term of this initial contract.

- ☐ 24 Month Contract - 0% of Welcome Package credited.
☒ 36 Month Contract - 50% of Welcome Package credited in 3rd year.
☐ 48+ Month Contract - 100% of Welcome Package credited in 4th year.

D. Referral Bonus

For each jail that your County/Jail is responsible for signing a JailCore contract, there will be a **\$750 credit** which can be used towards the purchase of any additional hardware or the following year's subscription fee.

E. Hardware Options

Below represents the costs associated with each piece of hardware. Jail/County/Facility will own each item.

Rugged Mobile Devices:	40	device(s)	x	\$385	= \$15,400
Wristband Inserts:	70	pack(s) of 200	x	\$49	= \$3,430

F. Warranty/Damaged Mobile Device(s)

During the term of this contract, JailCore will warranty the total number of new devices purchased at the onset of this contract. If device is unable to be repaired, devices will be replaced. If additional devices need repair or replacement during this term, there will be a cost of \$140 to repair or \$285 to replace.

Total \$35,850

G. Billing Terms

JailCore's licensing fee will be charged annually. Payment must be made prior to initial service start date. For renewals, annual payments must be made within 30 days of prior agreement's end date.

H. Indemnification

County understands that the JailCore mobile application and web-based supervisor dashboard are for record keeping purposes only. The accurate and timely prescribing and dispensation of inmate medications along with the accurate and timely observation of any inmate or cell are the sole responsibility of the County and not CRS Technologies, LLC. or any of its employees. County agrees to defend, indemnify, and hold JailCore and its parent company, CRS Technologies, LLC. and its employees harmless from any claims arising out of use of the Service, breach of agreement, or violation of any laws or regulations or the rights of any third party by you or any person on your account or that you allow to you use our Service.

I. Intellectual Property

User agrees not to infringe, misappropriate or injure the intellectual property rights of JailCore or any third party. Except for a limited license to use the Service, your purchase of JailCore's Service does not grant you any license to copy, modify, reverse engineer, download, redistribute, or resell the intellectual property of JailCore or others related to the Service, which may be used only with JailCore unless expressly authorized by JailCore. County agrees that a violation of this section harms JailCore, which cannot be fully redressed by money damages, and that JailCore shall be entitled to immediate injunctive relief in addition to all other remedies available.

J. Our Rights

We may limit, suspend or terminate County's Service or Agreement without limitation, if you, any user of our service, or any user on your account: (a) breaches the agreement; (b) does not pay annual fees before initial service start date; (c) does not pay annual renewal fees within 30 days of prior year's end date; (d) misuses our Service as described above.

K. Termination

For paid contracts; licensing, setup and equipment fees (if applicable) will not be reimbursed. Upon termination or non-renewal, County will have access to the web-based dashboard only so all data collected during time of service can be saved.

Contract Effective Date: / /2020

Proposal good for 30 days from signed date.

Contract Start Date: / /2020

CRS Technologies, LLC.

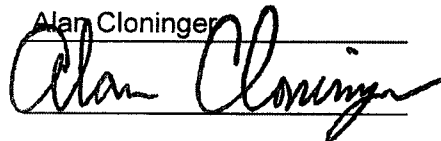
Accepted Jail/County/State: Gaston County, NC

Name: DJ Kreal

Name: Alan Cloninger

Signature: David J. Kreal

Signature:



Title: President/Founder

Title: Sheriff

Date: 08/07/2020

Date: 8 / 7 /2020