



Gaston County

Gaston County
Board of Commissioners
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Budget and Purchasing Board Action

File #: 19-001

Commissioner Chad Brown - Budget/Purchasing - To Approve Bid Award of the Purchase of Vehicles per County Bid, a Wagon per NC Sheriffs' Contract, and Ambulances (QRV and Transit Vans) per HGACBuy Contract, Totaling \$2,273,225 Which Includes Equipment, Decals, Tag/Tax and Title Fees

STAFF CONTACT

Matthew Rhoten, Interim Co-Assistant County Manager

BUDGET IMPACT

Funds are included in the current budget for debt payments. 36 months of financing are expected.

BUDGET ORDINANCE IMPACT

N/A

BACKGROUND

Vehicles were approved for replacement with the adoption of the FY 18/19 Budget Ordinance. A formal bid process was conducted. A separate bid process was conducted for the Social Services Hybrid since a portion of cost is federal grant reimbursement, and must follow the Uniform Guidance procurement process. Also budgeted are (2) QRV Ambulances and (3) Transit Vans which are proposed for purchase from an HGACBuy contract which is a nationwide group purchasing program.

VEHICLES

Formal Bid Process - Legal ad for 2019 Vehicles was published on 10/29/18. Bid documents were sent to the following potential bidders:

- Abernethy Chrysler Jeep Dodge - Lincolnton NC
- Asheville Ford Lincoln - Asheville NC
- Gastonia Nissan - Gastonia NC
- Ilderton Dodge - High Point NC
- Lonnie Cobb Auto Group - Henderson TN
- Modern Chevrolet - Winston Salem NC
- Parks Chevrolet - Kernersville NC
- Performance Chrysler Dodge - Clinton NC
- Performance Ford - Clinton NC
- Piedmont Truck Center - Greensboro NC
- Tindol Ford - Gastonia NC
- Toyota of Gastonia - Gastonia NC

Purchasing contacted four additional Gaston County dealers, but they weren't interested in fleet bidding at this time.

DO NOT TYPE BELOW THIS LINE

I, Donna S. Buff, Clerk to the County Commission, do hereby certify that the above is a true and correct copy of action taken by the Board of Commissioners as follows:

NO.	DATE	M1	M2	CBrown	JBrown	AFraley	BHovis	TKelgher	TPhillbeck	RWorley	Vote
2019-006	01/22/2019	JB	CB	A	A	A	AB	A	A	A	U

DISTRIBUTION:

Laserfiche Users

A=AYE, N=NAY, AB=ABSENT, ABS=ABSTAIN, U=UNANIMOUS

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Page 2

A Pre-Bid Conference was held on 11/1/18 with four bidders attending. Two addenda were issued after the conference. Bids were publicly opened on 11/27/18. Three (3) bidders submitted bids.

Uniform Guidance Bid Process for the Social Services 2019 Hybrid Sedan - involving federal grant funds (reimbursement).

Based on the estimated price, the Uniform Guidance Small Purchase procedure was followed. Bid documents were sent to the following bidders (who sell hybrid sedans) on 11/19/18. Additionally, the bid was posted on the HUB site as an affirmative step to solicit quotes from M/WBE dealers. The National Association of Minority Auto Dealers was also consulted for bidders.

- Asheville Ford - Asheville NC
- Champion Ford - Rockingham NC
- Classic Ford - Smithfield NC
- McKenney Salinas Honda - Gastonia NC
- Modern Chevrolet - Winston Salem NC
- Parks Chevrolet - Kernersville NC
- Performance Ford - Clinton NC
- Tindol Ford - Gastonia NC
- Toyota of Gastonia - Gastonia NC

Purchasing contacted three additional hybrid dealers, but they didn't respond with interest.

Four (4) bids were received for the Hybrid Sedan.

VEHICLE BID RESULTS

- See attached chart titled "**Bid Results - Unit Prices Only.**" Purpose of this chart is to show only unit pricing, vendor names and make/model along with recommended awards.
- For total costs, see the "**Chart for Finance Package**" which includes vehicles recommended for award along with equipment, decals and tag/tax/title costs totaling \$2,273,225.

Specifications #1, 2, 3, 5, 6, 7, 8, 10

The low bids for these specifications have no exceptions to specs, so award is recommended to the low responsive bidder for each specification. Fleet has reviewed the bids against State and NC Sheriff's contracts and recommends awarding vehicles per our bid process. Refer to charts for details.

Specification #4 - ¾ Ton Extended Cab & Chassis - Animal Care & Enforcement

The low bid is non-responsive as it does not include the specified trailer hitch, trailer wiring or ability for mounting the spare tire under animal transport unit. Therefore, award is proposed to the next low bidder (without exceptions).

Specification #9 - Five Passenger Wagon - Museum

No bids were received for this wagon. Fleet indicates a wagon matching our specifications is available on NC Sheriffs' contract and is proposed for award.

Recommendation for Approval - Vehicles

- **Spec #1**, 4WD SUV Police Package - County Police, Qty 11 - Parks Chevrolet Tahoe \$37,220.91 = \$409,430.01.
 - **Spec #2**, Full Size RWD SUV 2WD Police Package - County Police K9, Qty 1 - Parks Chevrolet Tahoe \$33,827.06
 - **Spec #3**, 4WD SUV Police Package - Sheriff, Qty 4 - Parks Chevrolet Tahoe \$37,220.91 = \$148,883.64
 - **Spec #4**, ¾ Ton Extended Cab & Chassis - Animal Care & Enforcement, Qty 2 - Piedmont Truck Center Ford F250 \$26,874 = \$53,748
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Page 3

- **Spec #5**, Full Size Van - Animal Care & Enforcement, Qty 1 - Piedmont Truck Center Ford Transit 350 \$32,829
- **Spec #6**, 1 Ton Crew Cab Truck - Fire Marshal, Qty 1 - Piedmont Truck Center Ford F350 \$39,733
- **Spec #7**, Full Size Extended Cab Truck - Building Inspections, Qty 2 - Ilderton Dodge Ram 1500DS Quad Cab Tradesman \$26,758 = \$53,516
- **Spec #8**, Full Size Extended Cab Truck - Environmental Health, Qty 1 - Ilderton Dodge Ram 1500DS Quad Cab Tradesman \$26,758.
- **Spec #9**, Five Passenger Wagon - Museum, Qty 1 - Asheville Ford Transit Connect XL \$24,419.65
- **Spec #10**, Mid-Size Hybrid Sedan - Social Services, Qty 1 - Parks Chevrolet Malibu \$25,941.54

Vehicles - total of the above Unit Prices = \$849,085.90

*(Refer to Chart for Finance Package for **total** pricing with equipment, decals and tag/tax/title).*

AMBULANCES

QRV Ambulances (2) and Transit Vans (3) - Local governments are allowed to purchase from Group Purchasing Programs per G.S. 143-129(e)(3). Many North Carolina counties and cities are purchasing emergency vehicles through HGACBuy which is a nationwide group purchasing program established by the Houston-Galveston Area Council. Their contracts are competitively bid, with companies across the nation participating. By purchasing through an HGACBuy contract, Gaston County benefits from their large quantity purchasing power. Gaston County has purchased from HGACBuy the last two years.

Recommendation for approval - Ambulances:

Staff recommends purchasing from Northwestern Emergency Vehicles, Jefferson, NC, per the HGACBuy contract AM10-18.

- **QRV Ambulance- GEMS, Qty 2 - Northwestern \$323,504 each = \$647,008.**
- **Transit Van - GEMS Qty 1 and Rescue Qty 2 = Qty 3 - Northwestern \$184,538 = \$553,614.**

RECOMMENDATION

Total Award Recommendation for Vehicles and Ambulances (unit prices) = \$2,049,708

Refer to Chart for Finance Package for total pricing with equipment, decals, tag/tax/title = \$2,273,225.

POLICY IMPACT

N/A

ATTACHMENTS

Bid Results - Unit Prices Only and Chart for Finance Package

Bid Results - Unit Prices Only

2019 Vehicles

12/28/2018

(see separate chart for total costs including equipment, decals, tag/tax/title)

Recommended awards are in "bold" below - Page 1 of 2

Spec #1	Unit Price Bid Amount	Make/Model	Qty	Extended	Recommended Award
AWD 4WD SUV Police Package - County Police					
Parks Chevrolet	\$ 37,220.91	Chevy Tahoe	11	\$ 409,430.01	\$ 409,430.01
Piedmont Truck Center	No bid				
Ilderton Dodge	No bid				
Spec #2					
Full Size 2WD RWD SUV Police Package - County Police					
Parks Chevrolet	\$ 33,827.06	Chevy Tahoe	1	\$ 33,827.06	\$ 33,827.06
Piedmont Truck Center	No bid				
Ilderton Dodge	No bid				
Spec #3					
AWD 4WD SUV Police Package - Sheriff's Office					
Parks Chevrolet	\$ 37,220.91	Chevy Tahoe	4	\$ 148,883.64	\$ 148,883.64
Piedmont Truck Center	No bid				
Ilderton Dodge	No bid				
Spec #4					
3/4 Ton Extended Cab & Chassis - Animal Care & Enforcement					
Parks Chevrolet - bid non-responsive w/out trailer hitch, trailer wiring or ability for mounting for spare tire under animal body	\$ 25,355.00	Chevy 2500 Double Cab	2		
Piedmont Truck Center	\$ 26,874.00	Ford F250		\$ 53,748.00	\$ 53,748.00
Ilderton Dodge	No bid				
Spec #5					
Full Size Van - Animal Care & Enforcement					
Parks Chevrolet	No bid		1		
Piedmont Truck Center	\$ 32,829.00	Ford Transit 350		\$ 32,829.00	\$ 32,829.00
Ilderton Dodge	No bid				
Spec #6					
1 Ton Crew Cab - Fire Marshal					
Parks Chevrolet	No bid		1		
Piedmont Truck Center	\$ 39,733.00	Ford F350		\$ 39,733.00	\$ 39,733.00
Ilderton Dodge	No bid				
Spec #7					
Full Size Extended Cab Truck - Building Inspections					
Parks Chevrolet	\$ 28,707.90	Chevy 1500 Double Cab	2		
Piedmont Truck Center	No bid				
Ilderton Dodge	\$ 26,758.00	Dodge Ram 1500 DS Quad Cab Tradesman		\$ 53,516.00	\$ 53,516.00
Spec #8					
Full Size Extended Cab Truck - Environmental Health					
Parks Chevrolet	\$ 28,707.90	Chevy 1500 Double Cab	1		
Piedmont Truck Center	No bid				
Ilderton Dodge	\$ 26,758.00	Dodge Ram 1500 DS Quad Cab Tradesman		\$ 26,758.00	\$ 26,758.00

Bid Results - Unit Prices Only

2019 Vehicles

12/10/2018

(see separate chart for costs including equipment, decals, tag/tax/title)

Recommended awards are in "bold" - Page 2 of 2

Spec #9	Unit Price Bid Amount	Make/Model	Qty	Extended	Recommended Award
Five Passenger Wagon - Museum					
			1		
Parks Chevrolet	No bid				
MATT	No bid				
Ilderton Dodge	No bid				
<i>No bids were received, so award per NC Sheriff's contract is recommended</i>					
		Ford Transit Connect			
Asheville Ford	\$ 24,419.65	LWB XL		\$ 24,419.65	\$ 24,419.65
Spec #10					
Mid-Size Hybrid Sedan - Social Services					
			1		
<i>Includes grant funds, so bid per the Uniform Guidance process</i>					
Parks Chevrolet	\$ 25,941.54	Chevy Malibu		\$ 25,941.54	\$ 25,941.54
Asheville Ford	\$ 26,286.34	Ford Fusion			
Champion Ford	\$ 28,105.00	Ford Fusion			
Tindol Ford	\$ 26,522.00	Ford Fusion			
TOTAL - Vehicle Unit Costs Recommended for Award			25		\$ 849,085.90

AMBULANCES	Unit Price	Make/Model	Qty	Extended	Recommended Award
QRV - Type 1 with Chevy 5500 Chassis - GEM					
			2		
AEV/Northwestern per HGAC Contract AM10-18	\$ 323,504.00	QRV		\$ 647,008.00	\$ 647,008.00
Transit Van - Ford Transit High Roof - GEMS (1) and Rescue (2)					
			3		
AEV/Northwestern per HGAC Contract AM10-18	\$ 184,538.00	Ford Transit		\$ 553,614.00	\$ 553,614.00
TOTAL of VEHICLES and AMBULANCES - Extended Unit Prices for Award			30		\$ 2,049,707.90
<i>See separate chart showing recommended vehicle costs plus equipment, decals and tag/tax/title for total cost related to vehicles.</i>					

Chart for Finance Package - Vehicles 2019

Updated 12-10-18

Page 1 of 2

	<u>Unit Cost</u>	<u>Quantity</u>	<u>Extended</u>	<u>Vendor / Model</u>	<u>Rounded</u>
Spec #1					
AWD 4WD SUV Police Package - County Police	\$ 37,220.91			Parks Chevrolet Tahoe	
Console / computer stand	\$ 700.00				
Emergency Lights & equipment	\$ 4,500.00				
Decals	\$ 500.00				
Tag, tax and title	\$ 1,122.63				
Total	\$ 44,043.54	11	\$ 484,478.91		\$ 484,479.00
Spec #2					
Full Size 2WD RWD SUV Police Package - County Police K9	\$ 33,827.06			Parks Chevrolet Tahoe	
Console / computer stand	\$ 900.00				
Emergency Lights & equipment and cage	\$ 7,500.00				
Decals	n/a				
Tag, tax and title	\$ 1,020.81				
Total	\$ 43,247.87	1	\$ 43,247.87		\$ 43,248.00
Spec #3					
AWD 4WD SUV Police Package - Sheriff's Office	\$ 37,220.91			Parks Chevrolet Tahoe	
Console / computer stand	\$ 700.00				
Emergency Lights & equipment and cage	\$ 4,500.00				
Decals	\$ 500.00				
Tag, tax and title	\$ 1,122.63				
Total	\$ 44,043.54	4	\$ 176,174.15		\$ 176,175.00
Spec #4					
3/4 Ton Extended Cab & Chassis - Animal Care & Enforcement	\$ 26,874.00			Piedmont Truck Ford F250	
SWAB animal box (new)	\$ 18,245.00				
Transport cost from SWAB to dealer	\$ 775.00				
Console / computer stand	\$ 700.00				
Emergency Lights & equipment	\$ 700.00				
Decals	\$ 750.00				
Tag, tax and title	\$ 812.22				
Total	\$ 48,856.22	2	\$ 97,712.44		\$ 97,713.00
Spec #5					
Full Size Van - Animal Care & Enforcement	\$ 32,829.00			Piedmont Truck Ford Transit 350	
Interior Upfit	\$ 20,000.00				
Decals	\$ 1,000.00				
Tag, tax and title	\$ 990.87				
Total	\$ 54,819.87	1	\$ 54,819.87		\$ 54,820.00
Spec #6					
1 Ton Crew Cab Truck - Fire Marshal	\$ 39,733.00			Piedmont Truck Ford F350	
Console / Computer Stand	\$ 700.00				
Emergency Lights	\$ 3,000.00				
Decals	\$ 750.00				
Tag, tax and title	\$ 1,197.99				
Total	\$ 45,380.99	1	\$ 45,380.99		\$ 45,381.00
Spec #7					
Full Size Extended Cab Truck - Building Inspections	\$ 26,758.00			Ilderton Ram 1500DS Tradesman	
Decals	\$ 30.00				
Tag, tax and title	\$ 808.74				
Total	\$ 27,596.74	2	\$ 55,193.48		\$ 55,194.00
Spec #8					
Full Size Extended Cab Truck - Environmental Health	\$ 26,758.00			Ilderton Ram 1500DS Tradesman	
Decals	\$ 30.00				
Tag, tax and title	\$ 808.74				
Total	\$ 27,596.74	1	\$ 27,596.74		\$ 27,597.00
Spec #9					
Five Passenger Van - Museum	\$ 24,419.65			Asheville Ford Transit Connect XL	
Decals	\$ 30.00				
Tag, tax and title	\$ 738.59				
Total	\$ 25,188.24	1	\$ 25,188.24		\$ 25,189.00

	<u>Unit Cost</u>	<u>Quantity</u>	<u>Extended</u>	<u>Vendor / Model</u>	<u>Rounded</u>
Spec #10					
Mid-Size Hybrid - Social Services	\$ 25,941.54			Parks Chevrolet Malibu	
Decals	\$ 30.00				
Tag, tax and title	\$ 784.25				
Total	\$ 26,755.79	1	\$ 26,755.79		\$ 26,756.00

TOTAL - Vehicles, Equipment, Decals, Tag, Tax & Title		25	\$ 1,036,548.48		\$1,036,552.00
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AMBULANCES	<u>Unit Cost</u>	<u>Quantity</u>	<u>Extended</u>	<u>Vendor / Model</u>	<u>Rounded</u>
QRV	\$ 323,504.00			AEV/Northwestern	
(Decals included in above price)	included				
Tag, Tax & Title	\$ 9,711.12				
TOTAL - QRV - GEMS	\$ 333,215.12	2	\$ 666,430.24		\$ 666,431.00
Transit Van	\$ 184,538.00			AEV/Northwestern	
(Decals included in above price)	included				
Tag, Tax & Title	\$ 5,542.14				
TOTAL - Transit Van	\$ 190,080.14				
Breakdown					
GEMS		1	\$ 190,080.14		\$ 190,081.00
Rescue		2	\$ 380,160.28		\$ 380,161.00
TOTAL of VEHICLES and AMBULANCES		30	\$ 2,273,219.14		\$2,273,225.00

Tag/Tax/Title figured as Vehicle cost x .03 (road use tax) plus \$6.00 each