



Gaston County

Gaston County
Board of Commissioners
www.gastongov.com

Sheriff's Office Board Action

File #: 22-020

Commissioner Johnson - Sheriff's Office - To Authorize Alpine Armoring Inc. as a Sole Source Provider for the Purchase of Custom-Armored Pit-Bull X SWAT Truck **(\$298,800)**

STAFF CONTACT

Alan Cloninger - Sheriff's Office - 704-869-6860

BUDGET IMPACT

100% Grant Funds

BUDGET ORDINANCE IMPACT

N/A

BACKGROUND

The Sheriff's Office received a grant in the 2021-2022 North Carolina budget for the purchase of a SWAT vehicle. This vehicle will aid law enforcement with ballistic and tactical protection. Sole source approval is requested pursuant to NCGS §143-129(e)(6) due to the vehicle being available from only once source. The Custom-Armored Pit-Bull X SWAT Truck is a trademark product of Alpine Armoring Inc. and the only known supplier that can fulfill this requirement. There is no other manufacturer that can produce a vehicle equivalent to this truck's protection level, capabilities, maintenance, warranty, and after-sales items other than Alpine Armoring. Approval of this Board Action authorizes staff to proceed with the sole source purchase from Alpine Armoring, Inc.

POLICY IMPACT

N/A

ATTACHMENTS

Alpine Armoring Quote and Sole Source Letter

DO NOT TYPE BELOW THIS LINE

I, Donna S. Buff, Clerk to the County Commission, do hereby certify that the above is a true and correct copy of action taken by the Board of Commissioners as follows:

NO.	DATE	M1	M2	CBrown	AFraley	BHovis	KJohnson	TKelgher	TPillbeck	RWorley	Vote
2022-035	01/25/2022	BH	AF	A	A	A	AB	AB	AB	A	U

DISTRIBUTION:

Laserfiche Users

A=AYE, N=NAY, AB=ABSENT, ABS=ABSTAIN, U=UNANIMOUS

TEL: +1-703-471-0002 • FAX: +1-703-471-0202
WWW.ALPINECO.COM • SALES@ALPINECO.COM



Invoice #: A121203-LIS98

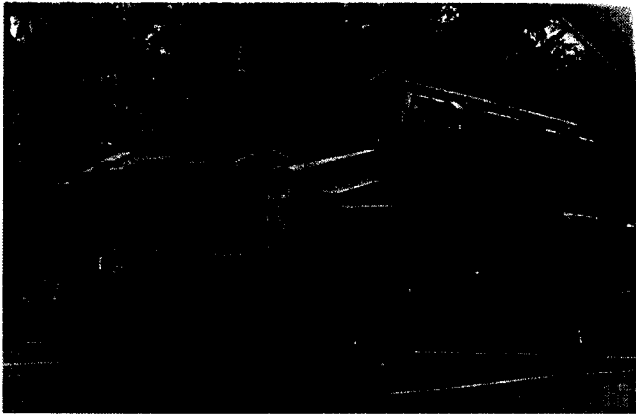
**"no one
protects you
better"**

Quote

CLIENT INFORMATION

Organization:	Gaston County Sheriff's Office - NC		
Address:	425 Dr. Martin Luther King Jr. Way		
City:	Gastonia		
State:	North Carolina	Web:	http://www.gastoncountysheriffsoffice.com
ZIP:	28052	Mobile:	
Fax:		Email:	Matthew.Rhoten@gastongov.com

Date: 9-Dec-2020
Rep: Dan Diana
Email: Dan.Diana@alpineco.com
Phone: 703-371-7371
Terms: \$10,000 Deposit to Hold the Vehicle
Remaining Payment due before Shipment:

QTY	DESCRIPTION	UNIT PRICE	TOTAL
1	<p><u>New STOCK Custom-Armored Pit-Bull® X SWAT Truck</u> VIN: 1FDUF5HTXKDA22395 - GatorHyde Black on Grey Vinyl (6.7L Powerstroke Diesel & 6-Spd Auto Trans) High Protection Level: A12/B7+ (.50 Cal)</p>  <p>COMPLETION: Vehicle will be ready for delivery within 1 - 2 weeks from receipt of County Purchase Order or full payment WARRANTY: Vehicle comes with Alpine's one-year warranty on all armored parts & labor</p> <p>The following paragraph is the requirement by Virginia Motor Vehicle Dealerboard to process transfer of ownership: We being the owners of the motor vehicle(s) described above, by these presents do make, constitute, and appoint Alpine Armoring Inc. of Chantilly, VA, USA, true and lawful attorney-in-fact to sign in our name, place and stead any Certificate of Title, or other supporting papers, covering said motor vehicle, in whatever manner necessary to transfer ownership of said motor vehicle; and we grant unto Alpine Armoring Inc. full authority and power to do and perform any and all other acts necessary or incidents to the execution of the powers herein expressly granted, as the grantor might or could do if personally present, with full power of substitution.</p>	\$298,800	\$298,800

Authorized by: Management

Subtotal (F.O.B. Chantilly, Virginia, USA)	\$298,800
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Other charges	\$0
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Trucking to Gastonia, NC	Included
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Taxes	\$0
Total	\$298,800

A121203-US98

**THANK YOU FOR
YOUR BUSINESS**

All payments shall be made via check to the Following:

Alpine Armoring
4170 Lafayette Center Drive
Chantilly, Virginia 20151

PAYMENT HISTORY		
	Balance Due	\$298,800

This document is CONFIDENTIAL. Its dissemination to a third party is strictly prohibited unless written authorization from Alpine Armoring is provided to the receiving party



Sheriff Alan Cloniger
Gaston County Sheriff's Office
425 Dr. Martin Luther King
Gastonia, NC 28052

January 11, 2022

To whom it may concern:

"This "sole source" with supporting documentation mentioned below is intended for the purchase of New Pit-Bull® X SWAT Truck (VIN: 1FDUF5HTXKDA22395) for Gaston County Sheriff's Office.

Alpine Armoring Inc. is a USA owned multinational corporation, headquartered in a Virginia suburb of Washington, D.C., specializing in the integration and manufacturing of high-quality armored vehicles for over 23 years. Our long list of clients includes various department and agencies within the United States government (including DOS, DOJ, DOD and DHS), and various law enforcement agencies in the U.S. and around the world. Alpine Armoring has ballistic certificates and positive test results on its armored SUVs both from Germany (Beschussamt Munchen) and the US Military (Aberdeen Proving Ground), and has been a GSA contractor (contract # GS-07F-9376S) since 2007.

Alpine Armoring is the "Go-to" and preferred choice Government vendor & contractor for various US government agencies for all armoring related items. This order for Gaston County Sheriff's Office for a NEW Pit-Bull® X SWAT Truck is a trademark product of Alpine Armoring, which can be justified as the only know source (Alpine Armoring) that can fulfill this requirement. This Pit-Bull® X SWAT Truck is immediately available and No other manufacturer can produce a vehicle equivalent to this trucks protection level and capabilities within that time period, making this a noncompetitive proposal. Alpine Armoring is available for any maintenance, warranty, and after-sales items, therefore the procurement can be entered without competitive process."

For any questions, please feel free to reach me anytime on my mobile (703-371-7371) or via the email below.

Sincerely,

Dan Diana
Director of Sales
Alpine Armoring Inc.
Chantilly, Virginia, USA
Dan.Diana@alpineco.com