



Gaston County Sheriff's Office
Deputy Chief Cauthran



DATE
11-30-2022

EXPIRES
12-09-2022

PRESENTED BY



ACCOUNT MANAGER: Robert Kraft
PRINCIPAL: Brian Krass

GASTON COUNTY 2280 AND UV SMART

Project: None
Quote#: Q-60675-10



ATTENTION

Gaston County Sheriff's Office

GASTON COUNTY 2280 AND UV SMART

QUOTE Q-60675-10

PRICING SUMMARY

PRODUCT	QTY	LIST PRICE UNIT	LIST PRICE EXTENDED	QUOTED PRICE UNIT	QUOTED PRICE EXTENDED
UVC Disinfection: 2280 UV Correctional Facility Configuration	1	\$ 104,400.00	\$ 104,400.00	\$ 63,645.00	\$ 63,645.00
Law Enforcement Discount Applied to Proposal					
A three-year service contract is being provided at a discounted cost with this special bundled offer. The service contract provides an annual preventative maintenance, adjustments, calibration, and parts to maintain the equipment in optimal operating condition and to uphold the extended warranty					
Freight, and if applicable sales and use tax, is not reflected on quote, BUT is the responsibility of the customer					
UVC Disinfection: Q-64690-1	1	\$ 8,100.00	\$ 8,100.00	\$ 5,900.00	\$ 5,900.00
Skytron One charges are for Initialization and setup of UVC2280 and UV Smart are included in this project. See pages 4 and 6 for explanation.					
Subtotal					\$ 69,545.00
Skytron One: Q-60675-2					\$ 2,549.19
Skytron One: Q-60677-2					\$ 1,254.19
Handling					\$ 869.31
TOTAL INVESTMENT					\$ 74,217.70
REQUIRED DEPOSIT					\$ 0

QUOTE (Q-60675) SPECIFIC TERMS AND CONDITIONS

GPO Correctional Facilities - 1 (9999)
ISSUE PO TO Skytron, LLC · PO Box 888615, Grand Rapids, MI, 49588 · P: 616-656-2900 · F: 616-656-2906 · E: orders@skytron.us
REMIT TO Skytron, LLC · PO Box 675164, Detroit, MI, 48267-5164

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Gaston County 2280 and UV Smart

PRICING DETAIL

UVC DISINFECTION: 2280 UV CORRECTIONAL FACILITY
CONFIGURATION

Reference #: C-64121-8

ITEM	DESCRIPTION	QTY EXTENDED	LIST PRICE UNIT	QUOTED PRICE UNIT	QUOTED PRICE EXTENDED
IPT2280	MODEL 2280 DISINFECTION ROBOT W/ SMARTDOSAGE UV & STERI-TRAK DIGITAL DOCUMENTATION MULTIVOLTAGE	1	\$ 88,000.00	\$ 52,985.00	\$ 52,985.00
2280YR3-ASAP	THREE YEAR SERVICE CONTRACT, 2280 UVC	1	\$ 16,400.00	\$ 10,660.00	\$ 10,660.00
TOTAL					\$ 63,645.00

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PRICING DETAIL

SKYTRON ONE: Q-60675-2

Reference #: C-81483-2

ITEM	DESCRIPTION	QTY
		EXTENDED
SERV-934-17	Installation of single UVC robot system, model 2280. Includes full functional testing of the system, to manufacturers specifications.	1
SERV-929-01	Mobilization of service team for site specific required service engagement. Includes all transportation of necessary support equipment/service technician(s) for required service. Does not include transportation of point of service equipment required for the engagement.	1
PRODUCT TOTAL		\$ 2,549.19

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PRICING DETAIL

UVC DISINFECTION: Q-64690-1

Reference #: C-88512-1

ITEM	DESCRIPTION	QTY EXTENDED	LIST PRICE UNIT	QUOTED PRICE UNIT	QUOTED PRICE EXTENDED
UVSECD-US	UV Smart ECD UVC Disinfection Chamber	1	\$ 8,100.00	\$ 5,900.00	\$ 5,900.00
TOTAL					\$ 5,900.00

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PRICING DETAIL

SKYTRON ONE: Q-60677-2

Reference #: C-81488-2

ITEM	DESCRIPTION	QTY EXTENDED
SERV-934-18	Initialization, UV Smart	1
SERV-929-01	Mobilization of service team for site specific required service engagement. Includes all transportation of necessary support equipment/service technician(s) for required service. Does not include transportation of point of service equipment required for the engagement.	1
PRODUCT TOTAL		\$ 1,254.19

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TERMS AND CONDITIONS

CHANGE ORDER FEE: Change order fees, equal to five percent (5%) of order total, apply if order changes occur within 60 days prior to shipment.

CANCELLATION FEE: Eight percent (8%) cancellation fee will be invoiced or deposit will be forfeited on cancelled items of an equipment order.

DRAWING CHANGE FEE: \$200.00 Drawing Revision Charge will be invoiced after 2nd submittal revision, and after 1st fabrication revision. \$750.00 Fabrication Revision Charge will be invoiced if revision is within 45 days of shipping.

MINIMUM ORDER FEE: Orders with a product total less than \$25.00 are subject to a \$20 non-refundable minimum order fee added to the invoice.

RE-STOCKING FEE:

- Equipment - 20% re-stocking fee will apply to all returns for credit of new equipment not yet installed, within 180 days of shipment. Refurbishment charges, if any, are calculated upon inspection of goods when received. All returns to be authorized by Skytron in advance.
- Parts - \$50.00 re-stocking fee for inspection/testing, and up to five percent (5%) of item cost for repair/refurbishing charge (not to exceed \$2,500 per item). Non-warranty part returns with a List Price less than \$100.00 per item are not accepted.
- Re-Stocking policy does not supersede Skytron's North American Warranty policy, Demo policy, or Table Pad Return policy.

WORKING HOURS: All service and installation pricing is based on normal working hours: 8AM to 5PM, Monday thru Friday, excluding holidays.

UNION LABOR: Facilities requiring the use of union labor must be identified as such for quoting purposes.

SEISMIC REQUIREMENTS: Please notify Skytron's Service Manager for installations having specific seismic requirements. Skytron is not responsible for any x-raying of the floor, structural ceiling through bolting, and associated fasteners.

SERVICE CONTRACTS: A signed service contract is required. A preliminary evaluation of product may be required for product that has been in use for some time.

SCHEDULING AND TRADE-IN EQUIPMENT: Contact Skytron's Service Manager a minimum of 15 working days prior to desired installation date. Large and intensive projects requiring multiple phases require a minimum 60-day notice before installation commences. Notice is required for installation where trade-in equipment will be present. If required, for a fee, Skytron can disconnect and remove existing equipment.

ELECTRICAL CONNECTIONS, FINAL TIE-INS AND FINISHES: All final tie-ins of electrical connections, plumbing and media must be made by a qualified and licensed individual. Skytron does not provide final tie-in services due to local licensing regulations. Finish work (e.g. caulking and trim) is the responsibility of others. Installation of standard product moldings or trim is included in the pricing provided.

MISCELLANEOUS:

- Unless otherwise noted, Skytron reserves the right to make product improvements, discontinue products or change prices without notice.
- Unless otherwise noted, quoted amounts do not include freight costs and applicable taxes. Freight and tax rates in effect at time of shipment will be applied.
- For products combining lights and equipment pendants, include installation pricing for both individual units.
- Buyer expressly agrees that no terms and conditions shall supersede those in this quote without express, written consent of Skytron.

UV DISINFECTION, IF APPLICABLE: In order to maintain warranty on UV Disinfection products (IPT UV-C), a service contract must be purchased from Skytron, and service work performed by a Skytron Service Technician. Failure to comply with the terms of the service contract may void warranty. Service contract terms and conditions are available upon request.

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TERMS AND CONDITIONS CONTINUED SKYTRON STANDARD

PAYMENT TERMS

Net thirty (30) days after date of invoice, subject to credit approval.

Shipping and Taxes are not included in this quote unless itemized above. All products are invoiced upon shipment.

WARRANTY

1 – year parts and labor on equipment.

90 - days on replacement parts, spare bulbs (surgical lights), spare pads (surgical tables), supplies, and accessory items.

3 - years on Optik View displays.

15 - years on sterilizer pressure vessel (steam chamber and jacket)

*In order to maintain warranty on UV Disinfection products (IPT UV-C), a service contract must be purchased from Skytron, and service work performed by a Skytron Service Technician. Failure to comply with the terms of the service contract may void warranty. Service contract terms and conditions are available upon request.

FREIGHT TERMS

F.O.B. Origin. Freight Prepaid and Added. All shipments subject to handling charge.

DELIVERY

120 Days after receipt of order.

Due to the COVID-19 pandemic and increased demand, delivery times may exceed 120 days.

DEPOSIT

25% deposit required for Booms and Active RTLS upon order acceptance.

50% deposit required for Integration, OR Cockpit and custom products upon order acceptance.

I acknowledge that I have reviewed and accept the content of this quote in its entirety.

Signature

Printed Name

Date

Title

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