FY 2025 Operating Budget and FY 2025-2029 Capital Budget

County Manager's Recommendations May 16, 2024



Outline

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- FY 2025 Operating Budget
- FY 2025-2029 Capital Budget
- Unified Fire Protection District
- Looking Forward



GOVERNMENT FINANCE OFFICERS ASSOCIATION

Distinguished
Budget Presentation
Award

PRESENTED TO

Gaston County North Carolina

For the Fiscal Year Beginning

July 01, 2023





Executive Summary



Budget Theme

Responsiveness FY 2021

Resiliency FY 2022 **Readiness** FY 2023

Responsibility FY 2024

Resourcefulness FY 2025



Overview of Recommendations

- 59.9¢ tax rate, a 1.1¢ decrease from the current year
- No appropriation of General Fund fund balance
- Absorb mandatory and inflationary increases in personnel and operating expenses
- No new County-funded positions
- Mid-year implementation of compensation study
- Fulfill all debt service obligations, including issuance of remaining \$190m bonds for school system and new \$60m LOBs note for County projects
- Continue implementation of five-year CIP



FY 2025 Budget Summary Total Expenditures for all Funds, Net of Internal Transfers





Guiding Principles

1) Maintain Sound Fiscal Policy and Stewardship

- Follow newly revised financial policies and debt capacity model
- Maintain or improve bond rating

2) Deliver Competitive Services

- Ensure value and quality of services
- Pursue productive and efficient service delivery
- Maximize public resources

3) Diversify Revenue and Encourage Development

• Increase available resources through residential and business development

4) Prepare for Growth

- Optimize existing infrastructure and create new to ensure capital and land investments are consistent with Smart Growth principles
- Keep up with maintenance needs to extend useful life (avoid greater costs associated with deferred maintenance)



Budget Context



Recent Accomplishments





Property Valuation

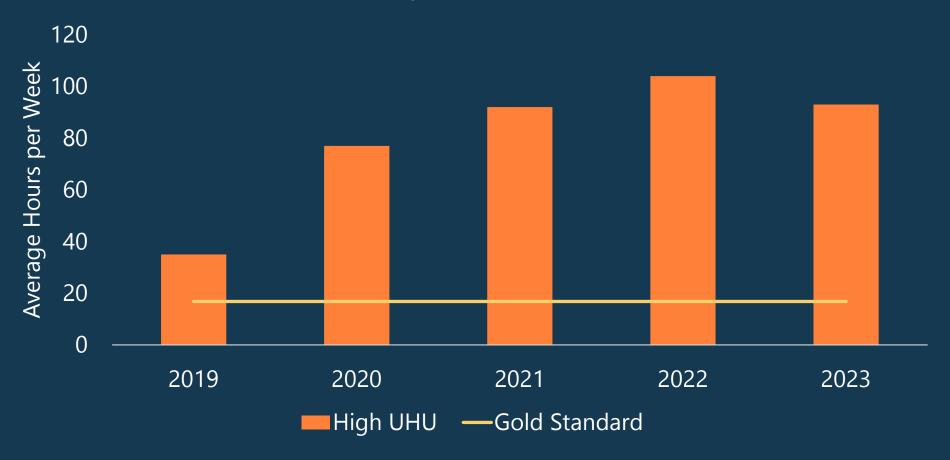
- Sales assessment ratio went from 69% to 97% after revaluation
- Current tax rate is County's lowest on record

Reduction in Tax Rate since FY20 Gaston & Surrounding Counties









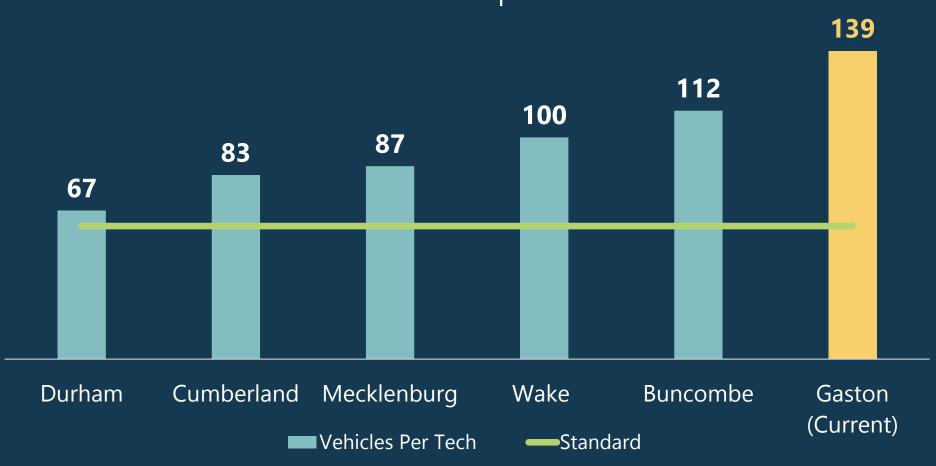


From FY19 to FY23:

- EMS dispatches increased by 112%
- Landfill Waste tonnage increased by 17%
- Food & Nutrition Services cases increased 33%
- Building & Development Services Inspections have increased by 43%
- Residential, electrical, mechanical and plumbing permits issued increased by 73%

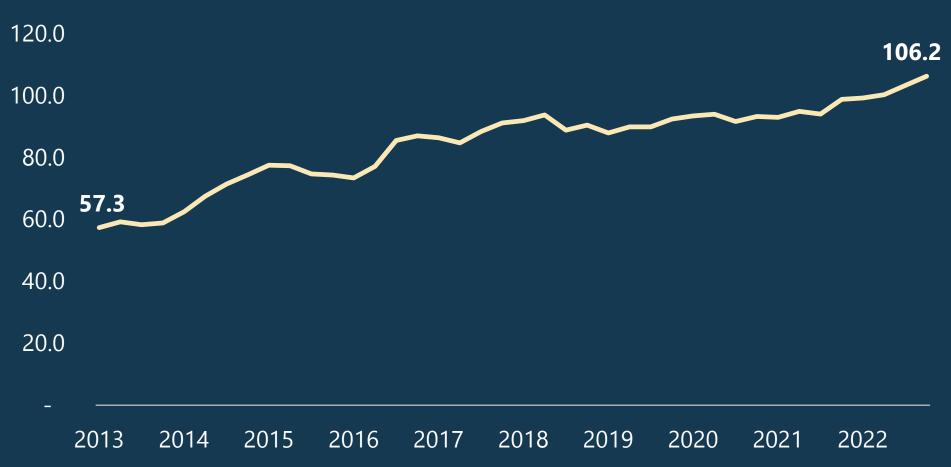






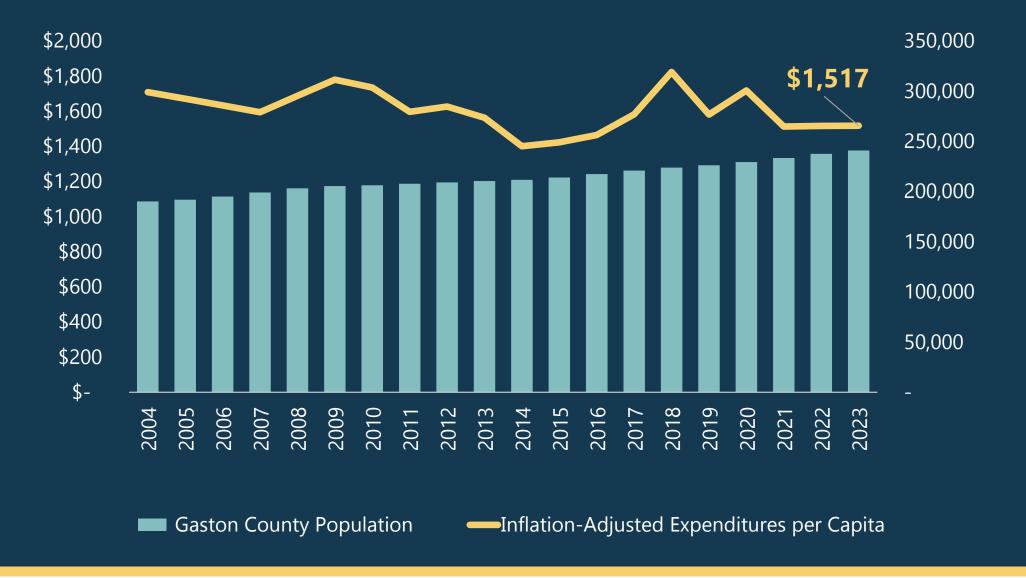








Inflation Absorption





FY 2025 General Fund Operating Budget

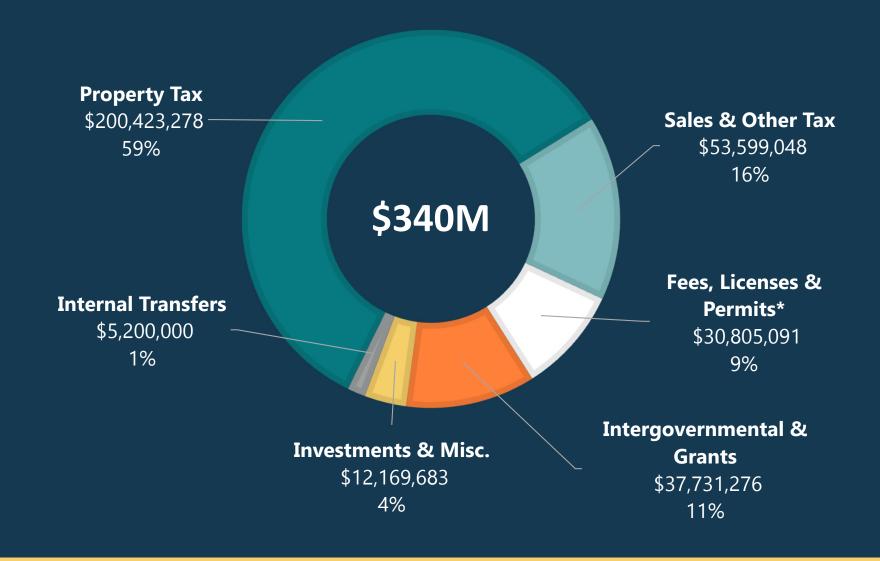


General Fund Highlights

- \$340m total recommended General Fund budget
- 59.9¢ tax rate, a 1.1¢ decrease from the current year
- No fund balance appropriation
- No new County-funded positions, 1 fee-funded position
- Mid-year implementation of compensation study
- Absorb mandatory and inflationary increases in personnel and operating, and implement compensation study mid-year
- Nearly three-fourths of budget goes towards:
 - Public Safety (30%)
 - Human Services (26%)
 - Education (18%)



Summary of General Fund Revenue





Property Tax

Property Tax Revenue

- Recommending tax rate of 59.9¢ per \$100 in value
 - 1.1¢ decrease from current rate

Projected revenue =
 Total assessed value /
 100 x collection rate x
 tax rate



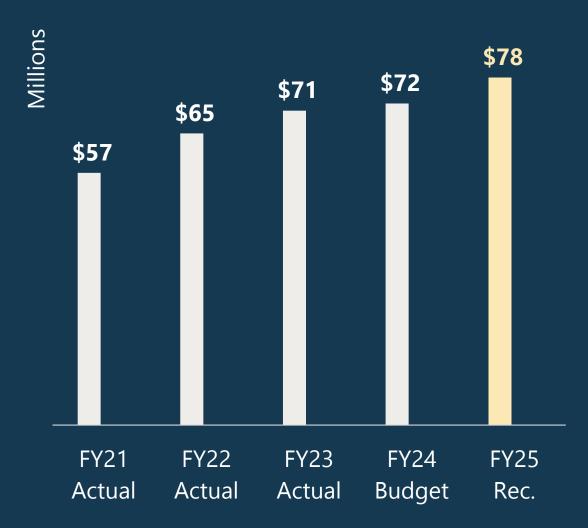


Sales Tax

 Less conservative projection – Increasingly rely on this volatile revenue if not capturing natural growth in property valuation

Portion supports
 School and County
 debt service and
 major capital projects
 in CIF

Sales Tax Revenue





User Fees

 Rebounded from COVID impacts seen in FY20

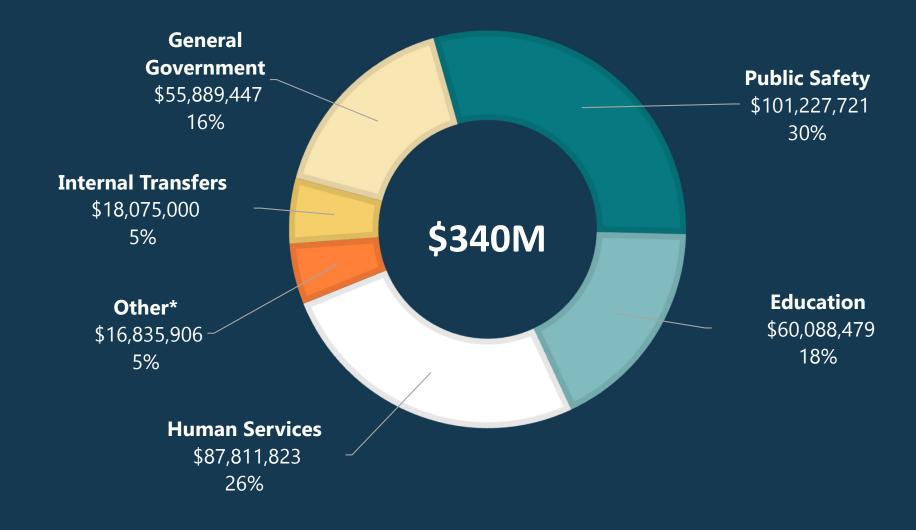
Continuation of fee schedule methodology

Fees, License & Permit Revenue*





Summary of General Fund Expenditures

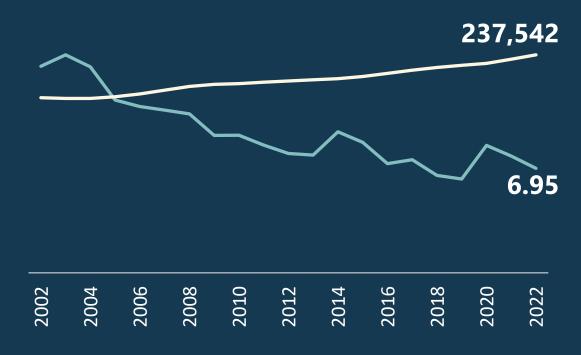




Personnel

- 1 new Assistant Fire Marshal position (General Fund)
 - Emergency Mgmt. & Fire Services
 - Fee-funded
- 1 new Digital Media Coordinator position (Special Revenue Fund)
 - Tourism Development
 - Funded by occupancy tax revenue

20 Year Change in Population vs. Employees Per 1,000 Residents Trend



—Employees per 1,000 Residents



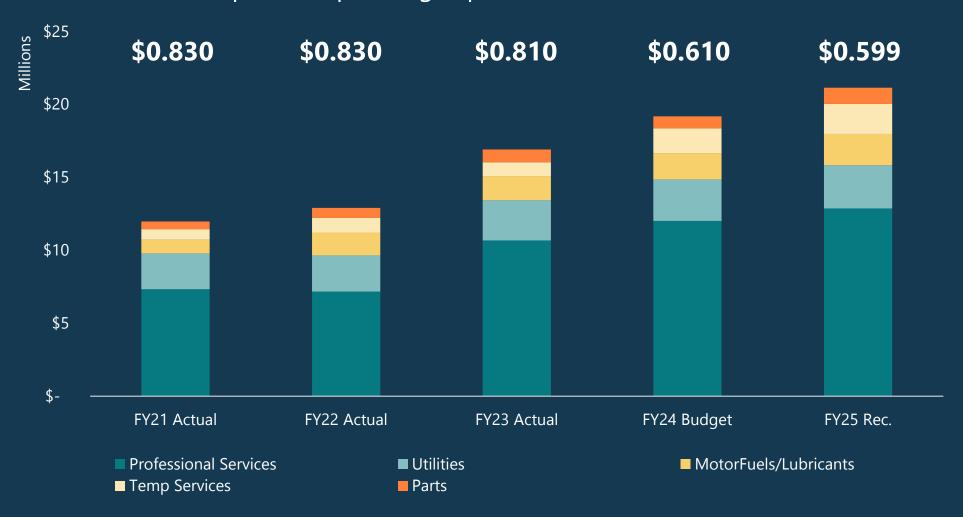
Unfunded Needs

	FY25 FT	FY25 FT	FY24 FT	FY24 FT
Department	Positions	Positions	Positions	Positions
	Requested	Recommended	Requested	Approved
GEMS	52	0	24	0
Sheriff's Office	28	0	30	0
County Police	24	0	12	0
Public Works	12	0	9	4
Social Services	10	0	19	17
Community Support Services	5	0	10	0
Public Health	3	0	1	0
Tax	2	0	4	0
Library	2	0	4	0
Emergency Mgmt. & Fire Services	2	1	2	0
Parks & Recreation	1	0	4	0
Finance	1	0	4	0
Human Resources	1	0	3	0
Natural Resources	1	0	3	2
Information Technology	1	0	1	0
Tourism Development	1	1	1	0
Planning & Land Use	1	0	-	-
Cooperative Extension	-	-	1	0
Internal Audit	-	-	1	0
Total	147	2	133	23



Inflation Absorption

Examples of Operating Expense Escalation vs. Tax Rate





Education Allocations

Gaston County Schools	FY 2024 Budget	FY 2025 Request	FY 2025 Recommendation
Operating	\$53,001,704	\$59,963,704	\$53,501,704
Capital	\$2,227,000	\$6,700,000	\$2,227,000
Total Direct Allocation	\$55,228,704	\$66,663,704	\$55,728,704

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/		FY 2024	FY 2025	FY 2025
	Gaston College	Budget	Request	Recommendation
	Operating	\$5,968,062	\$7,057,331	\$6,021,775
	Capital	\$797,219	\$3,143,045	\$797,219
	Total Direct Allocation	\$6,765,281	\$10,200,376	\$6,818,994



FY 2025-2029 Capital Budget



CIP Highlights

FY 2025 Recommendations

\$65.5m total funding

\$60m in debt-funded projects

\$4.4m in pay-go projects

\$1.1m in enterprise fund projects



Areas of recommended investment:

- 1) Facilities maintenance, repairs and new construction
- 2) Replacement of existing equipment and new equipment or vehicles
- 3) Land acquisition, design, and planning services
- 4) Economic development land acquisition and infrastructure improvements



Community Investment Fund (CIF)

\$51.1m Total revenue

\$27.8m Sales tax \$17.7m General Fund transfer \$3.6m Investment earnings \$2m Lottery proceeds

\$26.2m for County Schools & College

\$23.2m Existing and new debt service \$3m Capital allocations

\$12m for County Debt Service

\$10.5m Payments on existing debt\$1.5m Payments on new \$60m LOBs note

\$12.9m for County Pay-Go

\$6.5m New and replacement vehicles, furniture, and equipment \$4.4m CIP pay-go projects \$2m Deferred maintenance



Looking Forward



Priorities for Future Work

1) Maintain Sound Fiscal Policy and Stewardship

Maintain Aaa with Moody's and improve S&P bond rating

2) Deliver Competitive Services

- Assess, evaluate, and improve support services to vulnerable population
- Continue to respond to Opioid crisis and implement opioid settlement funds
- Assess safety and risk-related policies and implement findings

3) Invest in Infrastructure

- Increase available resources through residential and business development
- Optimize existing infrastructure and ensure new capital and land investments are consistent with Smart Growth principles



Next Steps

May 16-28th

FY 2025 Budget available for public review online and in person May 28th

Public hearing and FY 2025 Budget adoption

July 1st

FY 2025 begins



Thank You



County Commissioners
Budget & Strategy staff
Organization/Departmental Leadership
Communications staff
Finance and Human Resources staff
Budget contacts in departments



Unified Fire Protection Service District



FY25 Proposed Funding

- Current tax rate \$0.085
- Projected FY25 revenue at current rate = \$9,505,714

Fire Commission Recommendation

- \$0.115 tax rate
- \$12,929,845 total funding
 - Commission made \$1.5m reduction from \$14.4m total request



\$0.115 Proposal

- Creates universal funding for staff for all departments
- Provides funding for 24/7 staffing & coverage
- Staffing will dramatically decrease response times and increase/improve services
- Increased operational, maintenance and fuel costs
- Establishes define and consistent levels of service delivery. Provide for recruitment and retention of staff
- Bolster education and training
- Provide closest station response



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