



Gaston County

Gaston County
Board of Commissioners
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Fire Marshal

Board Action

File #: 16-357

Commissioner Brown - To Approve the Finance Arrangements and a Certificate of Need for North Gaston Fire & Rescue to Obtain Financing, in the amount of \$195,000, to Purchase a 2005 M & W Custom Pumper Apparatus from Ranlo Fire & Rescue as approved by the Fire Advisory Board on June 9, 2016

STAFF CONTACT

Eric Hendrix - Fire Marshal - 704-866-3231

BUDGET IMPACT

This purchase is in keeping with current policy.

BUDGET ORDINANCE IMPACT

This purchase is in keeping with current policy.

BACKGROUND

On June 9, 2016, Chief Dennis Cash, presented information and answered questions regarding North Gaston Fire & Rescue's request to acquire approval for the purchase of a 2005 M & W Custom Pumper (1500 GPM pumper, 1,000 Gallons of Water, Enclosed Cab) from Ranlo Fire Department. This will be financed through United Financial, in the amount of \$195,000.00 for 15 years, with 30 semi-annual payments of \$40,194.41. This will be in addition to the existing United Financial debt. This apparatus will replace a Pierce 1987 open cab telesquirt truck which has been in service for 10 years and cannot meet North Gaston's needs due to hydraulic problems with the telesquirt. They plan to sell or donate this truck and also sell a 1993 E-One Truck. All equipment from these trucks will be placed on the new truck. Chief Cash also presented a Term Sheet and Amortization Schedule (attached) from People's Bank that reflects significant savings to consolidate debt, purchase this apparatus and refinance fire station, with the loan amount being \$925,000.00 at 2.75% interest and 15 annual payments. North Gaston Fire and Rescue plans to finance with United Financial and then when paperwork is completed to move loan to People's Bank. Chief Cash verbally outlined other options and loan rates. There was much discussion.

(Continued on Page 2)

I, Donna S. Buff, Clerk to the County Commission, do hereby certify that the above is a true and correct copy of action taken by the Board of Commissioners as follows:

NO.	DATE	M1	M2	Brown	Carpenter	Fraley	Kelgher	Philbeck	Price	Williams	Vote
2016-205	07/28/2016	MP	CB	A	A	A	A	A		AB	U

DISTRIBUTION:

Laserfiche Users

A=AYE, N=NAY, AB=ABSENT, ABS=ABSTAIN, U=UNANIMOUS

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David Toomey made a motion to table the request until after North Gaston's budget is approved (tax increase approved) by the county commissioners and Chief Cash presents final figures and updated paperwork for certificate of need. Also, those that were conference called did not have the latest documentation of loan/terms that Chief Cash had brought to this meeting. Brian Weyeneth seconded the motion. Extensive discussion, questions and answers followed. It was also noted that Ted Hendrix and Mark Rudisill, citing conflict of interest, would abstain from voting since they are members of Ranlo Fire Department. The motion did not carry. (1 vote "for" and 3 votes "against"). Discussion followed regarding North Gaston's ability to make loan payments without the tax increase and it was noted that they would be able to do so. Earl Withers made a motion to recommend to the Commissioners that they extend the Certificate of Need to North Gaston Fire and Rescue based on the current financial records. Barry Wilson seconded the motion. More discussion and comments followed. Voting results were 3 votes "for" and 2 votes "against" motion. The motion carried.

POLICY IMPACT

N/A

ATTACHMENTS

North Gaston's Certificate of Need

CERTIFICATE OF NEED APPLICATION

Fire Department

Name: North Gaston Volunteer Fire and Rescue

Address: 110 N. Thompkins St High Shoals NC 28077
Street City State Zip

Chief: Dennis Cash Contact Phone #: (704) 736-5723

Board President: Terry Black Contact Phone #: (704) 922-9914

Fire Department Board Approval / Notification: ☒ Yes ☐ No

General Description of Purchase:

2005 M & W Custom Pumper from Ranlo Fire Department

Time Line of Purchase:

Within 30 Days

List Specifics of Purchase:

1500 GPM pumper, 1000 Gallons of Water, Enclosed Cab

Estimated Cost: \$195,000.00

Financing Information

Lender: United Financial

Amount Financed : 195,000.00 Rate: _____

Estimated Amount : _____ # of Payments: _____

Down Payment Amount: _____

Debt Ratio-Current / Post Purchase: _____

Any Re-Financing or Bundling ☐ Yes ☐ No (If Yes, Then Describe): _____

CERTIFICATE OF NEED APPLICATION

How Will Purchase Benefit the Department (Safety/ISO/Cost Savings, etc.):

This truck will replace a 1987 open cab truck which will be safer for the fireman. We are hoping to improve our ISO rating with this truck having a 1500 GPM pump and 1000 gallons of water. This truck will meet the specifications for automatic mutual aid.

How Will Purchase be Funded (Long Term - **NOT Just Current Year**):

15 years; 30 annual payments beginning 6 months from the signing of the contract.
See attached paperwork in regards to financial

If Purchase is NOT Approved for Funding, Describe Department Alternatives:

None

Is this a Replacement?

☒ Yes

☐ No

If Yes, List Details (make, model, years of service, remaining balance, etc.).

1987 Pierce telesquirt which has been in service for 10 years cannot meet our needs due to hydraulic problems with the telesquirt.

What Will Become of Old Apparatus / Equipment?

1987 Pierce and a 1993 E-one will be sold. We have considered donating the 1987 Pierce to a department in Ky to be used as an engine. All equipment will be placed on the new truck.

Has 5 Year Plan Been Submitted?

☒ Yes

☐ No

Received By

EMO Staff

Date

Fire Advisory Board Meeting Date: _____ Approved / Not Approved

Gaston County BOC Meeting Date: _____ Approved / Not Approved