



# Gaston County

Gaston County  
Board of Commissioners  
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## Finance Board Action

File #: 21-387

Commissioner Hovis - Finance - To Approve the Award for Purchase of \$5,685,614.85 for Vehicles, Ambulances, Landfill Heavy Equipment, and the Expenditure of \$356,201.75 for Equipment, Decals, Tag/Tax and Title Fees **(Totaling \$6,041,816.60)**

### STAFF CONTACT

Tiffany Murray - Finance Director - 704-866-3032

### BUDGET IMPACT

Funds are included in the current budget for debt payments relative to the \$5,685,614.85 Vehicles, Ambulances, and Landfill Heavy Equipment cost. Thirty-six months of financing are expected. The \$356,201.75 for Equipment, Decals, Tag/Tax and Title Fees were included in the FY22 adopted budget and will not be financed.

### BUDGET ORDINANCE IMPACT

N/A

### BACKGROUND

Replacement and new vehicles were approved with the adoption of the FY 21/22 Budget Ordinance.

DHHS-Social Services Vehicle: (1) Midsize Sedan - a formal bid was conducted per Uniform Guidance (UG) requirements since this vehicle will involve federal reimbursement. Notice was posted on the HUB site as an affirmative step to solicit quotes from M/WBE dealers, and Bid Requests were sent to 10 potential bidders.

Bids were due October 8, 2021. One bid was received from Modern Toyota of Winston-Salem for a Toyota Camry for \$23,411.31 which meets specifications. Award is recommended to Modern Toyota.

Balance of Vehicles: Tax, County Police, Sheriff's Office, Emergency Management, ACE, Social Services, Planning, Building Services, Environmental Health, Grounds Maintenance, Parks & Recreation, are quoted per the NC Sheriff's (NCSA) Contract; Ambulances are quoted per HGAC contract; Landfill heavy equipment is quoted per Sourcewell, State of NC, and NC Sheriff's (NCSA) contracts. Utilizing these already competitively bid Group Purchasing Programs is allowed by G.S.143-129(e)(3) thus leveraging the cost benefits of state-wide quantity bidding.

(Continued on Page 2)

DO NOT TYPE BELOW THIS LINE

I, Donna S. Buff, Clerk to the County Commission, do hereby certify that the above is a true and correct copy of action taken by the Board of Commissioners as follows:

NO.	DATE	M1	M2	CBrown	AFraley	BHovis	KJohnson	TKelgher	TPhillbeck	RWarley	Vote
2021-292	10/26/2021	CB	KJ	A	A	A	A	A	AB	A	U

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A=AYE, N=NAY, AB=ABSENT, ABS=ABSTAIN, U=UNANIMOUS

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**Total Costs with Breakdown**

Refer to the attached “**Chart for Finance Package**” where costs are shown two ways: as unit pricing with extensions, plus as breakdown between Vehicles, Equipment, Decals and Tag/Tax/Title costs. Chart includes vehicle descriptions by department, vendors and models, bid and contract designations. Chart also designates the “Loan Package” column showing vehicles and equipment which are part of the Finance Package RFP (GEMS equipment award is a separate Board Action).

**Recommendation**

Award Recommended for Vehicles, Ambulances and Landfill Heavy Equipment = \$5,685,614.85. Expenditure for Equipment, Decals and Tag/Tax/Title = \$356,201.75  
Total = \$6,041,816.60

**POLICY IMPACT**

N/A

**ATTACHMENTS**

Chart for Finance Package

Chart for Finance Package - Vehicles, Ambulances, Heavy Equip & GEMS Equip  
GASTON COUNTY

FY 2022

	Unit Cost	Quantity	Extended	Vendor / Model	Rounded	Loan Package	Total TTT	Total Equip/Decal	Total Extended
<b>4140</b>									
<b>Full Size SUV - Tax Department</b>	\$ 23,202.67			NCSA contract 22-08-0913		\$ 23,202.67	\$ 702.08	\$ 50.00	\$ 23,954.75
Decals	\$ 50.00			Ford Escape					
Tag, tax and title	\$ 702.08			Four Seasons Ford					
<b>Total</b>	<b>\$ 23,954.75</b>	<b>1</b>	<b>\$ 23,954.75</b>		<b>\$ 23,955.00</b>				
<b>4310</b>									
<b>Police Interceptor Utility AWD - County Police</b>	\$ 41,288.67			NCSA contract 22-08-0913		\$ 371,598.03	\$ 11,201.94	\$ 80,550.00	\$ 463,349.97
Console / computer stand	inc below			Ford Interceptor Utility					
Emergency Lights & equipment	\$ 8,425.00			Four Seasons or Performance Ford					
Decals	\$ 525.00								
Tag, tax and title	\$ 1,244.66								
<b>Total</b>	<b>\$ 51,483.33</b>	<b>9</b>	<b>\$ 463,349.97</b>		<b>\$ 463,350.00</b>				
<b>4315</b>									
<b>Police Interceptor Utility AWD - Sheriff's Office</b>	\$ 41,288.67			NCSA contract 22-08-0913		\$ 536,752.71	\$ 16,180.58	\$ 116,350.00	\$ 669,283.29
Console / computer stand	inc below			Ford Interceptor Utility					
Emergency Lights & equipment	\$ 8,425.00			Four Seasons or Performance Ford					
Decals	\$ 525.00								
Tag, tax and title	\$ 1,244.66								
<b>Total</b>	<b>\$ 51,483.33</b>	<b>13</b>	<b>\$ 669,283.29</b>		<b>\$ 669,284.00</b>				
<b>4330</b>									
<b>3/4 Ton Crew Cab Truck w/ Cover - Emergency Management</b>	\$ 43,924.00			NCSA contract 22-08-0913		\$ 87,848.00	\$ 2,647.44	\$ 14,050.00	\$ 104,545.44
Console / computer stand	inc below			Ford F250					
Emergency Lights & equipment	\$ 6,500.00			Piedmont Truck Center					
Decals	\$ 525.00								
Tag, tax and title	\$ 1,323.72								
<b>Total</b>	<b>\$ 52,272.72</b>	<b>2</b>	<b>\$ 104,545.44</b>		<b>\$ 104,546.00</b>				
<b>4380</b>									
<b>3/4 Ton 4x2 Extended Cab &amp; Chassis - ACE</b>	\$ 32,620.72			NCSA contract 22-08-0913		\$ 53,495.72	\$ 984.62	\$ 3,000.00	\$ 57,480.34
SWAB animal box (new)	19,875.00			Ford F250					
Transport cost from SWAB to dealer - estimate	\$ 1,000.00			Piedmont Truck Center					
Console / computer stand	inc below								
Emergency Lights & equipment	\$ 2,200.00								
Decals	\$ 800.00								
Tag, tax and title	\$ 984.62								
<b>Total</b>	<b>\$ 57,480.34</b>	<b>1</b>	<b>\$ 57,480.34</b>		<b>\$ 57,481.00</b>				
<b>4790</b>									
<b>Mid-Size Sedan - DHHS Social Services</b>	\$ 23,411.31			Federal funding		\$ 23,411.31	\$ 708.34	\$ 50.00	\$ 24,169.65
Decals	\$ 50.00			Bid per Uniform Guidance					
Tag, tax and title	\$ 708.34			Toyota Camry					
<b>Total</b>	<b>\$ 24,169.65</b>	<b>1</b>	<b>\$ 24,169.65</b>	Modern Toyota	<b>\$ 24,170.00</b>				

<b>4910</b>									
<b>Full Size Extended Cab Truck with cover - Planning</b>	\$	<b>33,884.58</b>			NCSA contract 22-08-0913		\$	<b>33,884.58</b>	\$ 1,022.54 \$ 50.00 \$ 34,957.12
Decals	\$	50.00			Ford F-150				
Tag, tax and title	\$	1,022.54			Four Seasons or Capital Ford				
<b>Total</b>	\$	<b>34,957.12</b>	<b>1</b>	\$	<b>34,957.12</b>	\$	<b>34,958.00</b>		
<b>4350</b>									
<b>Full Size Extended Cab Truck with cover - Building Services</b>	\$	<b>33,884.58</b>			NCSA contract 22-08-0913		\$	<b>67,769.16</b>	\$ 2,045.07 \$ 100.00 \$ 69,914.23
Decals	\$	50.00			Ford F-150				
Tag, tax and title	\$	1,022.54			Four Seasons or Capital Ford				
<b>Total</b>	\$	<b>34,957.12</b>	<b>2</b>	\$	<b>69,914.23</b>	\$	<b>69,915.00</b>		
<b>5114</b>									
<b>Mid-Size Sedan - Environmental Health</b>	\$	<b>23,411.31</b>			NCSA contract 22-08-0913		\$	<b>23,411.31</b>	\$ 708.34 \$ 50.00 \$ 24,169.65
Decals	\$	50.00			Toyota Camry				
Tag, tax and title	\$	708.34			Modern Toyota				
<b>Total</b>	\$	<b>24,169.65</b>	<b>1</b>	\$	<b>24,169.65</b>	\$	<b>24,170.00</b>		
<b>5114</b>									
<b>Mid-Size Hybrid Sedan - Environmental Health</b>	\$	<b>25,521.86</b>			NCSA contract 22-08-0913		\$	<b>25,521.86</b>	\$ 771.66 \$ 50.00 \$ 26,343.52
Decals	\$	50.00			Toyota Camry Hybrid				
Tag, tax and title	\$	771.66			Modern Toyota				
<b>Total</b>	\$	<b>26,343.52</b>	<b>1</b>	\$	<b>26,343.52</b>	\$	<b>26,344.00</b>		
<b>5114</b>									
<b>Full Size Extended Cab Truck w/ Cover - Environmental Health</b>	\$	<b>33,884.58</b>			NCSA contract 22-08-0913		\$	<b>67,769.16</b>	\$ 2,045.07 \$ 100.00 \$ 69,914.23
Decals	\$	50.00			Ford F-150				
Tag, tax and title	\$	1,022.54			Four Seasons or Capital Ford				
<b>Total</b>	\$	<b>34,957.12</b>	<b>2</b>	\$	<b>69,914.23</b>	\$	<b>69,915.00</b>		
<b>4261</b>									
<b>Full Size Truck w/ Crew Cab - Grounds Maintenance</b>	\$	<b>35,678.40</b>			NCSA contract 22-08-0913		\$	<b>35,678.40</b>	\$ 1,076.35 \$ 50.00 \$ 36,804.75
Decals	\$	50.00			Ford F250 Crew Cab				
Tag, tax and title	\$	1,076.35			Piedmont Truck Center				
<b>Total</b>	\$	<b>36,804.75</b>	<b>1</b>	\$	<b>36,804.75</b>	\$	<b>36,805.00</b>		
<b>6120</b>									
<b>Full Size SUV - Parks and Rec</b>	\$	<b>29,975.55</b>			NCSA contract 22-08-0913		\$	<b>29,975.55</b>	\$ 905.27 \$ 50.00 \$ 30,930.82
Decals	\$	50.00			Ford Explorer				
Tag, tax and title	\$	905.27			Four Seasons Ford				
<b>Total</b>	\$	<b>30,930.82</b>	<b>1</b>	\$	<b>30,930.82</b>	\$	<b>30,931.00</b>		
<b>TOTAL - Vehicles, Equipment, Decals, Tag, Tax &amp; Title</b>									
			<b>36</b>	\$	<b>1,635,817.76</b>	\$	<b>1,635,824.00</b>	\$ <b>1,380,318.46</b>	\$ <b>40,999.30</b> \$ <b>214,500.00</b> \$ <b>1,635,817.76</b>
<i>Tag/Tax/Title figured as Vehicle cost x .03 (road use tax) plus \$6.00 each</i>									

<b>AMBULANCES and HEAVY EQUIPMENT</b>	<b>Unit Cost</b>	<b>Quantity</b>	<b>Extended</b>	<b>Vendor / Model</b>	<b>Rounded</b>	<b>Vehicles Loan Package</b>	<b>Total TTT</b>	<b>Total Equip/Decal</b>	<b>Total Extended</b>
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<b>Ford F350 - GEMS 4370 units 835 and 836</b>	\$ 123,500.00				HGACbuy contract AM10-20	\$ 247,000.00	\$ 7,422.00	\$ -	\$ 254,422.00	
(Decals and Equipment included in above price)	inc above				Ford F350 Type 1					
Tag, Tax & Title	\$ 3,711.00				AEV/Northwestern					
<b>TOTAL - GEMS</b>	<b>\$ 127,211.00</b>	<b>2</b>	<b>\$ 254,422.00</b>			<b>\$ 254,422.00</b>				
<b>Rescue Ambulance - GEMS 4370 unit 861</b>	<b>\$ 871,000.00</b>				HGACbuy contract AM10-20	<b>\$ 871,000.00</b>	<b>\$ 26,136.00</b>	<b>\$ -</b>	<b>\$ 897,136.00</b>	
(Decals and Equipment included in above price)	inc above				Type 1 AEV Ambulance					
Tag, Tax & Title	\$ 26,136.00				AEV/Northwestern					
<b>TOTAL - GEMS</b>	<b>\$ 897,136.00</b>	<b>1</b>	<b>\$ 897,136.00</b>			<b>\$ 897,136.00</b>				
<b>Freightliner M2 - GEMS 4370 units 874,875,877,878</b>	<b>\$ 423,500.00</b>				HGACbuy contract AM10-20	<b>\$ 1,694,000.00</b>	<b>\$ 50,844.00</b>	<b>\$ -</b>	<b>\$ 1,744,844.00</b>	
(Decals and Equipment included in above price)	inc above				M2 Freightliner					
Tag, Tax & Title	\$ 12,711.00				AEV/Northwestern					
<b>TOTAL - GEMS</b>	<b>\$ 436,211.00</b>	<b>4</b>	<b>\$ 1,744,844.00</b>			<b>\$ 1,744,844.00</b>				
<b>Tactical Ambulance - Rescue 4372 unit 935</b>	<b>\$ 363,814.00</b>				HGACbuy contract AM10-20	<b>\$ 363,814.00</b>	<b>\$ 10,920.42</b>	<b>\$ -</b>	<b>\$ 374,734.42</b>	
(Decals and Equipment included in above price)	inc above				BearCat					
Tag, Tax & Title	\$ 10,920.42				Lenco					
<b>TOTAL - Rescue</b>	<b>\$ 374,734.42</b>	<b>1</b>	<b>\$ 374,734.42</b>			<b>\$ 374,735.00</b>				
<b>LANDFILL 4720</b>										
<b>Skid Loader - Landfill</b>	<b>\$ 43,553.50</b>				Sourcwell Contract 032119-JDC	<b>\$ 43,553.50</b>	<b>\$ -</b>	<b>\$ 100.00</b>	<b>\$ 43,653.50</b>	
Decals	\$ 100.00				John Deere 324G - James River					
Tag, Tax & Title - <i>n/a for off-road equipment</i>	\$ -									
<b>TOTAL - Skid Loader - Landfill</b>	<b>\$ 43,653.50</b>	<b>1</b>	<b>\$ 43,653.50</b>			<b>\$ 43,654.00</b>				
<b>Excavator - Landfill</b>	<b>\$ 338,063.80</b>				State Contract 760H	<b>\$ 338,063.80</b>	<b>\$ -</b>	<b>\$ 100.00</b>	<b>\$ 338,163.80</b>	
Decals	\$ 100.00				CAT 336 - Carolina Cat					
Tag, Tax & Title - <i>n/a for off-road equipment</i>	\$ -									
<b>TOTAL - Excavator - Landfill</b>	<b>\$ 338,163.80</b>	<b>1</b>	<b>\$ 338,163.80</b>			<b>\$ 338,164.00</b>				
<b>Dozer - Landfill</b>	<b>\$ 582,064.09</b>				Sourcwell Contrat 032119-JDC	<b>\$ 582,064.09</b>	<b>\$ -</b>	<b>\$ 100.00</b>	<b>\$ 582,164.09</b>	
Decals	\$ 100.00				John Deere 950K - James River					
Tag, Tax & Title - <i>n/a for off-road equipment</i>	\$ -									
<b>TOTAL - Dozer - Landfill</b>	<b>\$ 582,164.09</b>	<b>1</b>	<b>\$ 582,164.09</b>			<b>\$ 582,165.00</b>				
<b>Roll Off Truck - Landfill</b>	<b>\$ 165,801.00</b>				NCSA contract 22-06-0426	<b>\$ 165,801.00</b>	<b>\$ 4,980.03</b>	<b>\$ 100.00</b>	<b>\$ 170,881.03</b>	
Decals	\$ 100.00				Freightliner chassis					
Tag, Tax & Title	\$ 4,980.03				Galbreath hoist					
<b>TOTAL - Roll Off Truck - Landfill</b>	<b>\$ 170,881.03</b>	<b>1</b>	<b>\$ 170,881.03</b>		Carolina Environmental Systems	<b>\$ 170,882.00</b>				
<b>TOTAL of Vehicles, Ambulances and Heavy Equipment</b>		<b>48</b>	<b>\$ 6,041,816.60</b>			<b>\$ 6,041,826.00</b>	<b>\$ 5,685,614.85</b>	<b>\$ 141,301.75</b>	<b>\$ 214,900.00</b>	<b>\$ 6,041,816.60</b>
<b>GEMS Equipment - CPRs and Monitor/Defibrillators</b>							<b>Total</b>	<b>Total</b>	<b>Total</b>	
	<b>Extended Cost</b>						<b>TTT</b>	<b>Equip/Decal</b>	<b>Extended</b>	
	<b>after Trade-in</b>		<b>Extended Total</b>	<b>Vendor / Model as bid</b>	<b>Rounded</b>	<b>Loan Package</b>				
CPRs - 34 each	\$ 395,000.00			Stryker Lucas						
Monitor/Defibrillators - 38 each	\$ 1,756,005.21			Stryker Lifepak						

TOTAL - GEMS Equipment	\$ 2,151,005.21	\$ 2,151,006.00	\$ 2,151,005.21			\$ 2,151,005.21
TOTAL of Vehicles, Ambulances, Heavy Equipment, GEMS Equip	\$ 8,192,821.81	\$ 8,192,832.00	\$ 7,836,620.06	\$ 141,301.75	\$ 214,900.00	\$ 8,192,821.81
			Loan Package			