

Gaston County

Gaston County **Board of Commissioners** www.gastongov.com

Finance

Board Action

File #: 21-387

Commissioner Hovis - Finance - To Approve the Award for Purchase of \$5,685,614.85 for Vehicles, Ambulances, Landfill Heavy Equipment, and the Expenditure of \$356,201.75 for Equipment, Decals, Tag/Tax and Title Fees (Totaling \$6.041.816.60)

STAFF CONTACT

Tiffany Murray - Finance Director - 704-866-3032

BUDGET IMPACT

Funds are included in the current budget for debt payments relative to the \$5,685,614.85 Vehicles, Ambulances, and Landfill Heavy Equipment cost. Thirty-six months of financing are expected. The \$356,201.75 for Equipment, Decals, Tag/Tax and Title Fees were included in the FY22 adopted budget and will not be financed.

BUDGET ORDINANCE IMPACT

N/A

BACKGROUND

Replacement and new vehicles were approved with the adoption of the FY 21/22 Budget Ordinance.

DHHS-Social Services Vehicle: (1) Midsize Sedan - a formal bid was conducted per Uniform Guidance (UG) requirements since this vehicle will involve federal reimbursement. Notice was posted on the HUB site as an affirmative step to solicit quotes from M/WBE dealers, and Bid Requests were sent to 10 potential bidders.

Bids were due October 8, 2021. One bid was received from Modern Toyota of Winston-Salem for a Toyota Camry for \$23,411.31 which meets specifications. Award is recommended to Modern Toyota.

Balance of Vehicles: Tax, County Police, Sheriff's Office, Emergency Management, ACE, Social Services, Planning, Building Services, Environmental Health, Grounds Maintenance, Parks & Recreation, are quoted per the NC Sheriff's (NCSA) Contract; Ambulances are quoted per HGAC contract; Landfill heavy equipment is quoted per Sourcewell, State of NC, and NC Sheriff's (NCSA) contracts. Utilizing these already competitively bid Group Purchasing Programs is allowed by G.S.143-129(e)(3) thus leveraging the cost benefits of state-wide quantity bidding.

Continued	on Page 2)								
	. Buff, Clerk t ne Board of C			ity Commi	ssion, do h	PE BELOW TI		pove is a	true and correct copy of action
NO.	DATE	M1	M2	CBrown	AFraley	BHovis	KJohnson	TKeigher [*]	TPhilipeck RWorley Vote
2021-292	10/26/2021	СВ	KJ	Α	Α	Α	A	A	AB A U
DISTRIBU									

File #: 21-387

Commissioner Hovis - Finance - To Approve the Award for Purchase of \$5,685,614.85 for Vehicles, Ambulances, Landfill Heavy Equipment, and the Expenditure of \$356,201.75 for Equipment, Decals, Tag/Tax and Title Fees (*Totaling* \$6,041,816.60)

Page 2

Total Costs with Breakdown

Refer to the attached "Chart for Finance Package" where costs are shown two ways: as unit pricing with extensions, plus as breakdown between Vehicles, Equipment, Decals and Tag/Tax/Title costs. Chart includes vehicle descriptions by department, vendors and models, bid and contract designations. Chart also designates the "Loan Package" column showing vehicles and equipment which are part of the Finance Package RFP (GEMS equipment award is a separate Board Action).

Recommendation

Award Recommended for Vehicles, Ambulances and Landfill Heavy Equipment = \$5,685,614.85. Expenditure for Equipment, Decals and Tag/Tax/Title = \$356,201.75

Total = \$6,041,816.60

POLICY IMPACT

N/A

ATTACHMENTS

Chart for Finance Package

Link Cost Link	Chart for Finance Package - Vehicles, Ambulances, Heavy Equip	& GEN	MS Equip	FY 202	2					
MISSE SULV-1 Na Department			Unit Cost	Quanti	ty	<u>Extended</u>	Vendor / Model		Rounded	1 - 1
Ford Excape			22 202 67							
Tags tand title			-							\$ 23,202.67 \$ 702.08 \$ 50.00 \$ 23,954.7
NCSA contract 22-08-0913 S							•			
## A310 Police interceptor Utility AWD - Country Police \$ 41,288.67 NCSA contract 22.08.0913 \$ 371,598.03 \$ 11,201.94 \$ 80,550.00 \$ 463,350.00 \$ 4	- -					22.054.75		_		
NCSA contract 220 86 0913	Total	-	23,934.73		<u> </u>	23,954.75		<u> </u>	23,955.00	
NCSA contract 220 86 0913	4310									
Console Computer stand Select S		Ś	41.288.67				NCSA contract 22-08-0913			\$ 371 509 03 \$ 11 201 04 \$ 90 EE0 00 \$ 462 240 0
Rengeny Lights & equipment \$ 8,425.00 \$ 525.00		′	•							371,536.03 3 11,201.34 3 80,530.00 3 403,549.9
Decals	•						·			·
Tag. taw and title Total \$ 1,244.66 \$ 5,148.33 \$ 9 \$ 463,349.97 NCSA contract 22-08-0913 Ford Interceptor Utility AWD - Sheriff's Office \$ 41,288.67 Console / computer stand Energency Ughba & equipment \$ 5,252.00 Tag. tax and title Total \$ 51,483.33 \$ 13 \$ 669,283.29 \$ 699,283.29 \$ 699,283.29 \$ 87,848.00 \$ 5,264.74 \$ 14,050.00 \$ 14,050.0		Ś	•				Tour Seasons of Ferrormance Ford			
State		Š								
### A 13			-	9	Ś	463.349.97		¢	463 350 00	
Police Interceptor Utility AWD - Sherift's Office S						,			403,330.00	
Console / computer stand	4315									
Console / computer stand Console / Computer stand S	Police Interceptor Utility AWD - Sheriff's Office	\$	41,288.67				NCSA contract 22-08-0913			\$ 536,752.71 \$ 16,180.58 \$ 116,350.00 \$ 669,283.2
Decals S S S S S S S S S	Console / computer stand	inc	c below				Ford Interceptor Utility			, , , , , , , , , , , , , , , , , , , ,
Tag, tax and title	Emergency Lights & equipment	\$	8,425.00				Four Seasons or Performance Ford			
Total	Decals	\$	525.00							
### ### ##############################	Tag, tax and title	\$	1,244.66							
3/4 Ton Crew Cab Truck w/ Cover - Emergency Management \$43,924.00 inc below Ford F250	Total	\$	51,483.33	13	\$	669,283.29		\$	669,284.00	
3/4 Ton Crew Cab Truck w/ Cover - Emergency Management \$43,924.00 inc below Ford F250							-		<u>-</u>	
Console / computer stand										
Emergency Lights & equipment \$ 6,500.00 Piedmont Truck Center Decals \$ 525.00 Tag, tax and title \$ 1,323.72 Z \$ 104,545.44 \$ 104,546.00 4380 Sylvar Street		<u> </u>	•							\$ 87,848.00 \$ 2,647.44 \$ 14,050.00 \$ 104,545.4
Decais S S S S S S S S S	•									
Tag, tax and title \$ 1,323.72	,	,	•				Piedmont Truck Center			A Committee of the Comm
Total										
4380 3/4 Ton 4x2 Extended Cab & Chassis - ACE \$ 32,620.72		•								
3/4 Ton 4x2 Extended Cab & Chassis - ACE \$ 32,620.72 NCSA contract 22-08-0913 \$ 53,495.72 \$ 984.62 \$ 3,000.00 \$ 57,4 SWAB animal box (new) 19,875.00 Ford F250 inc Box+freight inc Box+freight inc Box+freight * 57,4 Transport cost from SWAB to dealer - estimate \$ 1,000.00 Piedmont Truck Center * 6,000 * 7,4 <td< td=""><td>lotal</td><td>\$</td><td>52,272.72</td><td>2</td><td>\$</td><td>104,545.44</td><td></td><td>\$</td><td>104,546.00</td><td></td></td<>	lotal	\$	52,272.72	2	\$	104,545.44		\$	104,546.00	
3/4 Ton 4x2 Extended Cab & Chassis - ACE \$ 32,620.72 NCSA contract 22-08-0913 \$ 53,495.72 \$ 984.62 \$ 3,000.00 \$ 57,4 SWAB animal box (new) 19,875.00 Ford F250 inc Box+freight inc Box+freight inc Box+freight * 57,4 Transport cost from SWAB to dealer - estimate \$ 1,000.00 Piedmont Truck Center * 6,000 * 7,4 <td< td=""><td>4380</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	4380									
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Transport cost from SWAB to dealer - estimate \$ 1,000.00 Piedmont Truck Center Console / computer stand inc below Emergency Lights & equipment \$ 2,200.00 Decals \$ 800.00 Tag, tax and title \$ 984.62 Total \$ 57,480.34 1 \$ 57,480.34 \$ 57,480.00 Federal funding Mid-Size Sedan - DHHS Social Services \$ 23,411.31 \$ 708.34 \$ 50.00 \$ 24,11										7 37,1000
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Emergency Lights & equipment \$ 2,200.00 Decals \$ 800.00 Tag, tax and title \$ 984.62 Total \$ 57,480.34 1 \$ 57,480.34 \$ 57,481.00 Federal funding Mid-Size Sedan - DHHS Social Services \$ 23,411.31 \$ 708.34 \$ 50.00 \$ 24,11 Decals \$ 50.00 \$ 7090ta Camry	•	-					rieumont truck center			
Decals \$ 800.00 Tag, tax and title \$ 984.62 Total \$ 57,480.34 1 \$ 57,480.34 \$ 57,481.00 Federal funding Mid-Size Sedan - DHHS Social Services \$ 23,411.31 Bid per Uniform Guidance \$ 23,411.31 \$ 708.34 \$ 50.00 \$ 24,11 Decals \$ 50.00 Toyota Camry										
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4790 Federal funding Mid-Size Sedan - DHHS Social Services \$ 23,411.31 \$ 708.34 \$ 50.00 \$ 24,11 Decals \$ 50.00 \$ 7090ta Camry		•		1	ċ	57 480 24		ė	E7 401 00	
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Mid-Size Sedan - DHHS Social Services \$ 23,411.31 Bid per Uniform Guidance \$ 23,411.31 \$ 708.34 \$ 50.00 \$ 24,11 Decals \$ 50.00 Toyota Camry \$ 23,411.31 \$ 708.34 \$ 50.00 \$ 24,11	4790						Federal funding			
Decals \$ 50.00 Toyota Camry	Mid-Size Sedan - DHHS Social Services	\$	23,411.31				Ÿ			\$ 23,411.31 \$ 708.34 \$ 50.00 \$ 24.169.6
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Total \$ 24,169.65 1 \$ 24,169.65 \$ 24,170.00	•	-		1	\$	24,169.65		Ś	24,170.00	

NCSA contract 22-08-0913 Septemble S										ı							
State Stat	4910																
Second S		¢	33 884 58				NCSA contract 22-08-0913			١	33.884.58	\$	1.022.54	Ś	50.00	Ś	34.957.12
Table		٠ ﴿	•							ľ	23,00 1.00	*	2,022.0	*	30.00	•	- 1,
180 180		ς .															
3350 State State And Cab Truck with cover - Building Services S 3,884.58 S 50.00 Ford F-150 Four Seasons or Capital Ford S 59,915.00 S 69,914.23 S 67,769.16 S 2,045.07 S 100.00 S 69,914.23 S 67,769.16 S 2,045.07 S 100.00 S 69,914.23 S 67,769.16 S 2,045.07 S 100.00 S 69,914.23 S 69,915.00 S 69,91		•	•	1	ς	34 957 12	roar seasons or capital road	\$	34.958.00								
NCSA contract 22-08-0913 Septemble S	Iotal	<u> </u>				34,337.1 Z		<u> </u>	34,550.00	L		-					
Decals \$ 5,000 Ford F-150 Four Seasons or Capital Ford \$ 34,957,12 2 \$ 69,914,23 Four Seasons or Capital Ford \$ 34,957,12 2 \$ 69,914,23 Four Seasons or Capital Ford \$ 23,411,31 \$ 708,34 \$ 50.00 \$ 24,169,65 \$ 23,411,31 \$ 708,34 \$ 50.00 \$ 24,169,65 \$ 24,169,	4350																
Four Seasons or Capital Ford Four Seasons or Capital Four Four Seasons or Capital Four Four Seasons or Capital Four Four Seasons ford Four Seasons Ford Four Seasons Ford	Full Size Extended Cab Truck with cover - Building Services	\$	33,884.58				NCSA contract 22-08-0913			\$	67,769.16	\$	2,045.07	\$	100.00	\$	69,914.23
State Stat	Decals	\$	50.00				Ford F-150			1							
State Stat	Tag, tax and title	\$	1,022.54				Four Seasons or Capital Ford										
Mid-Size Sedan - Environmental Health \$ 23,411.31 \$ 708.34 \$ 50.00 \$ 24,169.65 \$ 10 \$ 5.000 \$ 10,000 \$	Total	\$	34,957.12	2	\$	69,914.23		\$	69,915.00	<u> </u>							
Mid-Size Sedan - Environmental Health \$ 23,411.31 \$ 708.34 \$ 50.00 \$ 24,169.65 \$ 10 \$ 5.000 \$ 10,000 \$										1							
Decals S 50.00 Toyota Campy Modern Toyota Toyota Campy Modern Toyota Toyota Campy Modern Toyota Toyota Campy Total S 24,169.65 1		,	22 444 24				NCCA contract 22 OF 0012			٦	22 /11 21	ċ	709 24	ċ	50.00	ć	24 160 65
Total \$ 708.84 Modern Toyota S 24,169.65 1		څ -	-							1	25,411.51	Ş	708.34	٦	30.00	Ų	24,105.05
State Stat		<u>></u>															
State Stat		>				2446065	Modern Toyota		24 470 00								
Mid-Size Hybrid Sedan - Environmental Health \$ 25,521.86 \$ 50.00 \$ 26,343.52 \$ 50.00 \$ 70,000	Total	\$	24,169.65	1	\$	24,169.65		>	24,170.00	-							
Decals S S S S S S S S S	5114																
Decals		Ś	25,521.86				NCSA contract 22-08-0913			\$	25,521.86	\$	771.66	\$	50.00	\$	26,343.52
Tag, tax and title \$ 771.66	Decals	- ;	=				Toyota Camry Hybrid			1							
State Stat		Ś	771.66							1							
Stild Stil		Ś		1	\$	26.343.52	•	\$	26,344.00	1							
Sample S								•	· ·								
Decals	5114																
Tag, tax and title \$ 1,022.54	Full Size Extended Cab Truck w/ Cover - Environmental Health	\$	33,884.58				NCSA contract 22-08-0913			\$	67,769.16	\$	2,045.07	\$	100.00	\$	69,914.23
State Stat	Decals	- \$	50.00				Ford F-150										
\$ 34,957.12 2 \$ 69,914.23 \$ 69,915.00	Tag, tax and title	\$	1,022.54				Four Seasons or Capital Ford										
Signature Sign	Total	\$	34,957.12	2	\$	69,914.23		\$	69,915.00								
Signature Sign																	
Decals \$ 50.00 Ford F250 Crew Cab Ford F250	4261									1.							
Tag, tax and title \$ 1,076.35	Full Size Truck w/ Crew Cab - Grounds Maintenance	- \$	•							\$	35,678.40	\$	1,076.35	\$	50.00	\$	36,804.75
Total \$ 36,804.75 1 \$ 36,804.75 \$ 36,805.00 \$ 6120 Full Size SUV - Parks and Rec \$ 29,975.55	Decals	\$								1							
6120 Full Size SUV - Parks and Rec \$ 29,975.55	Tag, tax and title	\$	1,076.35				Piedmont Truck Center			1							
Full Size SUV - Parks and Rec \$ 29,975.55	Total	\$	36,804.75	1	\$	36,804.75		\$	36,805.00						·····		
Full Size SUV - Parks and Rec \$ 29,975.55	6120									1							
Decals \$ 50.00 Ford Explorer Tag, tax and title \$ 905.27 Four Seasons Ford Total \$ 30,930.82 1 \$ 30,930.82 \$ 30,931.00 TOTAL - Vehicles, Equipment, Decals, Tag, Tax & Title Tag/Tax/Title figured as Vehicle cost x .03 (road use tax) plus \$6.00 each Vehicles Total Total Total		ė	20 075 55				NCSA contract 22-08-0012			6	29 975 55	¢	905 27	\$	50.00	\$	30.930.82
Tag, tax and title \$ 905.27 Four Seasons Ford Total \$ 30,930.82 1 \$ 30,930.82 \$ 30,931.00 TOTAL - Vehicles, Equipment, Decals, Tag, Tax & Title Tag/Tax/Title figured as Vehicle cost x .03 (road use tax) plus \$6.00 each Vehicles Total Total Total		ې -	•							١	دوروع	7	505.27	~	50.00	Ψ.	30,330.02
Total \$ 30,930.82 1 \$ 30,930.82 \$ 30,931.00 TOTAL - Vehicles, Equipment, Decals, Tag, Tax & Title Tag/Tax/Title figured as Vehicle cost x .03 (road use tax) plus \$6.00 each Vehicles Total Total Total		ب					•										
TOTAL - Vehicles, Equipment, Decals, Tag, Tax & Title 36 \$ 1,635,817.76 \$ 1,635,824.00 \$ 1,380,318.46 \$ 40,999.30 \$ 214,500.00 \$ 1,635,817.76 Tag/Tax/Title figured as Vehicle cost x .03 (road use tax) plus \$6.00 each Vehicles Total Total Total		,		4	4	20 020 02		ė	20 024 00	1							
Tag/Tax/Title figured as Vehicle cost x .03 (road use tax) plus \$6.00 each Vehicles Total Total Total	Iotal	Þ	30,930.82	1	>	30,930.82		•	30,331.00	+							
Tag/Tax/Title figured as Vehicle cost x .03 (road use tax) plus \$6.00 each Vehicles Total Total Total	TOTAL - Vehicles, Equipment, Decals, Tag. Tax. & Title			36	\$	1.635.817.76		Ś	1,635,824.00	\$:	1,380,318.46	\$	40,999.30	\$ 21	4,500.00	\$ 1	,635,817.76
Vehicles Total Total Total) eac	h		7	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		•	,,			•	•				•
AMBULANCES and HEAVY EQUIPMENT Unit Cost Quantity Extended Vendor / Model Rounded Loan Package TTT Equip/Decal Extended																	
	AMBULANCES and HEAVY EQUIPMENT		Unit Cost	Quantity		Extended	Vendor / Model		Rounded	Lo	oan Package		TTT	Equ	ip/Decal		xtended

Ford F350 - GEMS 4370 units 835 and 836 (Decals and Equipment included in above price)	\$ 123,500.00 inc above			HGACbuy contract AM10-20 Ford F350 Type 1		\$ 247,000.00	\$ 7,422.00	\$ -	\$ 254,422.00
Tag, Tax & Title	\$ 3,711.00	_		AEV/Northwestern					
TOTAL - GEMS	\$ 127,211.00	2	\$ 254,422	00	\$ 254,422.00				
Rescue Ambulance - GEMS 4370 unit 861	\$ 871,000.00			HGACbuy contract AM10-20		\$ 871,000,00	\$ 26,136.00	\$ -	\$ 897,136.00
(Decals and Equipment included in above price)	inc above			Type 1 AEV Ambulance		7 0,72,000.00	2 20,150.00	7	\$ 657,130.00
Tag, Tax & Title	\$ 26,136.00			AEV/Northwestern					
TOTAL - GEMS	\$ 897,136.00	1	\$ 897,136	-	\$ 897,136.00				
			,		,,				
Freightliner M2 - GEMS 4370 units 874,875,877,878	\$ 423,500.00			HGACbuy contract AM10-20		\$ 1,694,000.00	\$ 50,844.00	\$ -	\$ 1,744,844.00
(Decals and Equipment included in above price)	inc abov			M2 Freightliner					
Tag, Tax & Title	\$ 12,711.00			AEV/Northwestern					
TOTAL - GEMS	\$ 436,211.00	4	\$ 1,744,844	00	\$ 1,744,844.00				
Tactical Ambulance - Rescue 4372 unit 935	\$ 363,814.00			HGACbuy contract AM10-20		\$ 363.814.00	\$ 10,920.42	Ċ	\$ 374,734.42
(Decals and Equipment included in above price)	inc above			BearCat		\$ 303,014.00	7 10,520.42	- ب	J 3/4,/34.42
Tag, Tax & Title	\$ 10,920.42			Lenco					
TOTAL - Rescue	\$ 374,734.42	1	\$ 374,734		\$ 374,735.00				
	<i>ϕ</i> 37-1,73-11-12	-	ŷ 3,-,,,,,-		ÿ 3/4,/33.00				
LANDFILL 4720									
Skid Loader - Landfill	\$ 43,553.50			Sourcewell Contract 032119-JDC		\$ 43,553.50	\$ -	\$ 100.00	\$ 43,653.50
Decals	\$ 100.00			John Deere 324G - James River		•	·	,	,,
Tag, Tax & Title - n/a for off-road equipment	\$ -								
TOTAL - Skid Loader - Landfill	\$ 43,653.50	1	\$ 43,653	50	\$ 43,654.00				
Function Landfill	4 220 052 00								
Excavator - Landfill	\$ 338,063.80			State Contract 760H		\$ 338,063.80) \$ -	\$ 100.00	\$ 338,163.80
Decals	\$ 100.00			CAT 336 - Carolina Cat					
Tag, Tax & Title - n/a for off-road equipment	\$ -				_				
TOTAL - Excavator - Landfill	\$ 338,163.80	1	\$ 338,163	80	\$ 338,164.00				
Dozer - Landfill	\$ 582,064.09			Sourcewell Contrat 032119-JDC		\$ 582,064,09		\$ 100.00	\$ 582,164.09
Decals	\$ 100.00			John Deere 950K - James River		Ţ 302,00 mos	,	7 100.00	Ç 362,104.03
Tag, Tax & Title - n/a for off-road equipment	\$ -			James James James					
TOTAL - Dozer - Landfill	\$ 582,164.09	1	\$ 582,164	09	\$ 582,165.00				
	¥ 002,2005	_	7 302,201		Ţ 302,203.00				
Roll Off Truck - Landfill	\$ 165,801.00			NCSA contract 22-06-0426		\$ 165,801.00	\$ 4,980.03	\$ 100.00	\$ 170,881.03
Decals	\$ 100.00			Freightliner chassis					. , , , , , , , , , , , , , , , , , , ,
Tag, Tax & Title	\$ 4,980.03			Galbreath hoist					
TOTAL - Roll Off Truck - Landfill	\$ 170,881.03	1	\$ 170,881	03 Carolina Environmental Systems	\$ 170,882.00				
TOTAL of Vehicles, Ambulances and Heavy Equipment		48	\$ 6,041,816.	60	\$ 6,041,826.00	\$ 5,685,614.85	\$ 141,301.75	\$ 214,900.00	\$ 6,041,816.60
GEMS Equipment - CPRs and Monitor/Defibrillators							Total	Total	Total
	Extended Cost						iotai	10181	TULAI
	after Trade-in		Extended To	tal Vendor / Model as bid	Rounded	Loan Package	TTT	Equip/Decal	Extended
CPRs - 34 each	\$ 395,000.00			Stryker Lucas	Nounceu	-con rackage		Equip/ Decai	£Atended
Monitor/Defibrillators - 38 each	\$ 1,756,005.21			Stryker Lifepak					
	· -,,,,,,,,,,			In the mehad					

TOTAL - GEMS Equipment	\$ 2,151,005.21	\$ 2,151,006.00 \$ 2,151,005.21	\$ 2,151,005.21
TOTAL of Vehicles, Ambulances, Heavy Equipment, GEMS Equip	\$ 8,192,821.81	\$ 8,192,832.00 \$7,836,620.06 \$141,301.75 \$ 214,9	00.00 \$ 8,192,821.81
		Loan Package	