

CERTIFICATE OF NEED APPLICATION

Fire Department

Name: Alexis Volunteer Fire Department

Address: 4168 Charles Raper Jonas Highway Alexis NC 28006
Street City State Zip

Chief: Brad Presswood Contact Phone #: 704-719-6400

Board President: Ronald Sadler Contact Phone #: 704-363-6836

Fire Department Board Approval / Notification: Yes No

General Description of Purchase:

2019 Pierce Enforcer Rescue Engine

Time Line of Purchase:

Signature of contract between the Department and Pierce by January 31, 2019 to avoid price increase due to rise in metal pricing. Take delivery by end of year 2019.

List Specifics of Purchase:

As of now, planning on selling Engine 203 (2008 Smeal Rescue Engine) due to high maintenance cost. At present this apparatus has cost on average of \$10,000/year over the past 6 years to keep it in service. The Department will sell this apparatus and put the majority of the funds on the new Rescue Engine to allow the purchase of a second Rescue Engine within the next 4 years to replace aging apparatus. Some of the funds, along with the normal budget, to purchase equipment for the new Rescue Engine.

Estimated Cost: \$550,000-\$580,000

Financing Information

Lender: LGFCU

Amount Financed : \$300,000-\$400,000 Rate: TBD

Estimated Amount : TBD # of Payments: TBD

Down Payment Amount: \$200,000-\$250,000 (Market Value of Current Engine 203)

Debt Ratio-Current / Post Purchase: TBD

Any Re-Financing or Bundling Yes No (If Yes, Then Describe):

LGFCU has recommended to separate the two building loans instead of the current combined loan for both fire stations. This will be worked on in conjunction with the new Rescue Engine loan, however, this will not have any ties to the apparatus loan. This statement is to inform needed parties what is taking place.

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How Will Purchase Benefit the Department (Safety/ISO/Cost Savings, etc.):

Replace the current Engine 203 with a new Rescue Engine due to high maintenance cost. The current Engine 200, which was slated to be replaced with the new apparatus, has a very low maintenance cost record and continues to

How Will Purchase be Funded (Long Term - **NOT Just Current Year**):

Within current budget allocations. No tax rate increase will be required to fund this purchase.

If Purchase is NOT Approved for Funding, Describe Department Alternatives:

No alternatives are available.

Is this a Replacement?

Yes No

If Yes, List Details (make, model, years of service, remaining balance, etc.).

Engine 203 - 2008 Smeal Rescue Engine - 10 years of service - \$0 balance (Department Owned)

What Will Become of Old Apparatus / Equipment?

Place up for sell - most likely with an apparatus broker once the new Rescue Engine is delivered and in service.

Has 5 Year Plan Been Submitted?

Yes No

Received By _____

FMO Staff

Date: _____

Fire Advisory Board Meeting Date: _____ Approved / Not Approved

Gaston County BOC Meeting Date: _____ Approved / Not Approved

Patsy Haney

From: Brad Presswood <bmp4646@yahoo.com>
Sent: Monday, January 07, 2019 1:14 PM
To: Patsy Haney
Subject: {External} Finance Info

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Patsy,

Loan through LGFCU
Rate is 3.4%
Term is 10 years but will payoff before 6 years
Payment is \$ 70,594.37 annually

Thanks,

Brad Presswood
Alexis Fire Department, Chief
(704) 719-6400
bmp4646@yahoo.com

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Sent from Yahoo Mail for iPhone



PROPOSAL FOR FURNISHING FIRE APPARATUS

Alexis Volunteer Fire Department
P.O. Box 157
Alexis, NC 28006

January 7, 2019

The undersigned is prepared to supply for you, upon an order being placed by you, for final acceptance by Pierce Manufacturing, Inc., in its home office of Appleton, Wisconsin, the apparatus and equipment herein named and for the following prices:

One (1) 2019 Pierce Enforcer Pumper as Specified **\$ 590,979.00**

Said apparatus and equipment are to be built and shipped in accordance with specifications hereto attached. Delays due to strikes, war, or intentional conflict, failures to materials or other causes beyond our control not preventing, within about 8.5 months after receipt of this order and the acceptance thereof at Pierce Mfg. in Appleton, Wisconsin and to be delivered to you at the **Alexis Fire Department**.

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus confirms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications. Any increased cost incurred by first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customer as an addition to the price set forth above.

Unless accepted within 45 days from date, the right is reserved to withdraw this proposition.

Atlantic Emergency Solutions

By: 
Frank Suggs, Regional Account Manager



PERFORM LIKE NO OTHER



Alexis Fire Department
Prepay Numbers
1-7-19

Pierce offers a discount if the Fire Department decides to pay for the apparatus at the time of order placement. This is not a requirement for the proposal, but an option extended for saving funds.

Apparatus	Original	Discount	Amount Due at Order
Enforcer Pumper	\$ 590,979.00	<\$ 17,722.00 >	\$ 573,257.00

BS 1-7-19

The Amount Due at Order includes the amount for a performance bond to protect your money.



PERFORM. LIKE NO OTHER.