

Bid #2023-002 “Mobile Shower/Laundry Facilities Trailer(s)”

This sealed bid procedure was conducted for Mobile Shower/Laundry Facilities Trailer(s) – Bid #2023-002. This project will support an ongoing collaborative street outreach initiative. The initiative offers a mobile one-stop-shop for unhoused and low-income populations to access social services, healthcare, housing, behavioral health, and other supportive services. It is organized by a collaborative network of nonprofit, government, and faith-based organizations who specialize in providing these services to homeless and low-income populations. There is a demand to host the one-stop-shop at locations across Gaston County, especially in disadvantaged communities or isolated encampments which have difficulty in securing transportation to access services. Specifically, American Rescue Plan Act (ARPA) funds will be used to purchase (1) mobile shower facilities trailer and (1) mobile laundry facilities trailer for the mobile one-stop-shop. This equipment will be used to offer immediate relief and mobile hygiene services to unhoused populations. This aligns with the best-practice health equity approach.

- a. Purchase and Service Contracts containing federal funds of any source, type, or amount, must follow Uniform Guidance as codified in 2 C.F.R. Part 200. Per 2 C.F.R. § 200.320(b), Section 1: Sealed bids. "A procurement method in which bids are publicly solicited and a firm-fixed price contract (lump sum or unit price) is awarded to the responsible bidder who bid, conforming with all the material terms and conditions of the invitation for bids, is the lowest in price" (eCFR, 2022).
- b. Bid was publicized on the County’s website and on the NC DOA Historically Underutilized Businesses (HUB) site to meet the UG affirmative steps to solicit from M/WBE. Specifications were also broken up to allow maximum M/WBE participation (suggested in pg. 12, point H of Uniform Guidance Attachment to Gaston County Purchasing Policies & Procedures). This Mobile Shower/Laundry Facilities Trailer(s) bid was also advertised in the Gaston Gazette and Greater Diversity News (a minority-based newspaper). All were advertised as a "Public Bid Opening" that referenced the date, time, and location of bid opening.
- c. The first bid solicitation did not yield any responses. A re-bid was conducted, which resulted in (2) sealed bids being received by the re-bid deadline of Wednesday, May 31st, 2023 @ 3:00 PM from Montondo Trailers and Ready2Go Restroom Trailer Sales.
- d. Ready2Go Restroom Trailer Sales was the lowest cost bidder but was not the responsive bidder due to product specification exceptions for Spec #1 “Mobile Shower Facilities Trailer” and Spec 2 “Mobile Laundry Facilities Trailer”. Although Montondo Trailers was not the lowest cost bidder for Spec #1 and Spec #2, their ability to provide the specifications stated in the bid makes them the most responsive and responsible bidder for the Mobile Shower/Laundry Facilities Trailer(s). Unit prices and shipping costs of both bids received are as follows:

| Vendor Name | Spec #1: "Mobile Shower Facilities Trailer" | Spec #2: "Mobile Laundry Facilities Trailer" | Total of bid |
|---------------------------------|---|---|---------------------|
| Montondo Trailers | Unit Price: \$91,000 Shipping: \$1,700 Total: \$92,700 | Unit Price: \$128,700 Shipping: \$1,700 Total: \$130,400 | \$223,100 |
| Ready2Go Restroom Trailer Sales | Unit Price: \$91,890 Shipping: \$2,200 Total: \$94,090 | Unit Price: \$99,296 Shipping: \$2,002 Total: \$101,298 | \$195,388 |

- e. Contract award approval is recommended to Montondo Trailers for Spec #1 "Mobile Shower Facilities Trailer" and Spec #2 "Mobile Laundry Facilities Trailer" as this company is deemed to have the most advantageous bid for Bid #2023-002. An additional board action is being submitted to approve an additional \$900 transfer from ARPA.